# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended

Jun 30, 2019

2. SEC Identification Number

CS200803939

3. BIR Tax Identification No.

006-990-128

4. Exact name of issuer as specified in its charter

TOP FRONTIER INVESTMENT HOLDINGS, INC.

- 5. Province, country or other jurisdiction of incorporation or organization Philippines
- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

5th Floor, ENZO Building, No. 399 Sen Gil J. Puyat Ave., Makati City Postal Code 1200

8. Issuer's telephone number, including area code

(02) 632-3673

9. Former name or former address, and former fiscal year, if changed since last report N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Shares	332,886,167
Conso. Total Liab. (as of 6.30.19 in millions Php)	1,255,462

11. Are any or all of registrant's securities listed on a Stock Exchange?

Yes No

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange; Common Shares

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

Yes No

(b) has been subject to such filing requirements for the past ninety (90) days

Yes No

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# Top Frontier Investment Holdings, Inc. TFHI

# PSE Disclosure Form 17-2 - Quarterly Report References: SRC Rule 17 and Sections 17.2 and 17.8 of the Revised Disclosure Rules

For the period ended	Jun 30, 2019
Currency (indicate units, if applicable)	Php (in Millions)

#### **Balance Sheet**

	Period Ended	Fiscal Year Ended (Audited)
	Jun 30, 2019	Dec 31, 2018
Current Assets	603,411	590,238
Total Assets	1,845,133	1,791,192
Current Liabilities	418,919	457,232
Total Liabilities	1,255,462	1,254,060
Retained Earnings/(Deficit)	84,156	78,238
Stockholders' Equity	589,671	537,132
Stockholders' Equity - Parent	163,530	158,790
Book Value per Share	402.01	390.11

#### **Income Statement**

	Current Year (3 Months)	Previous Year (3 Months)	Current Year-To-Date	Previous Year-To-Date
Gross Revenue	258,565	264,645	509,485	498,986
Gross Expense	232,451	230,996	452,679	433,309
Non-Operating Income	2,854	1,897	5,820	3,327
Non-Operating Expense	9,479	17,883	23,404	32,562
Income/(Loss) Before Tax	19,489	17,663	39,222	36,442
Income Tax Expense	5,565	6,558	12,818	11,787
Net Income/(Loss) After Tax	13,924	11,105	26,404	24,655
Net Income Attributable to Parent Equity Holder	4,433	1,484	6,723	3,200
Earnings/(Loss) Per Share (Basic)	12.2	3.27	17.91	7.24
Earnings/(Loss) Per Share (Diluted)	12.2	3.27	17.91	7.24

	Current Year (Trailing 12 months)	Previous Year (Trailing 12 months)
Earnings/(Loss) Per Share (Basic)	26.96	25.03
Earnings/(Loss) Per Share (Diluted)	26.96	25.03

### **Other Relevant Information**

Please see attached SEC Form 17-Q Financial Report of Top Frontier Investment Holdings, Inc. for the 2nd Quarter of 2019, as filed with the Securities and Exchange Commission on August 14, 2019.

### Filed on behalf by:

ı		
	Name	Irene Cipriano
	Designation	Assistant Corporate Secretary
Ш		



108142019003677



### SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, MandaluyongCity, MetroManila, Philippines Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

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Company Information

SEC Registration No. CS200803939

Company Name TOP FRONTIER INVESTMENT HOLDINGS INC.

Industry Classification Financial Holding Company Activities

Company Type Stock Corporation

### **Document Information**

Document ID 108142019003677

Document Type 17-Q (FORM 11-Q:QUARTERLY REPORT/FS)

Document Code 17-Q

Period Covered June 30, 2019

No. of Days Late 0
Department CFD

Remarks

### COVER SHEET

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Remarks = Pls. Use black ink for scanning purposes

### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended June 30, 2019
2.	SEC Identification Number CS200803939
3.	BIR Tax Identification No. 006-990-128
4.	TOP FRONTIER INVESTMENT HOLDINGS, INC. Exact name of issuer as specified in its charter
5.	Philippines Province, country or other jurisdiction of incorporation or organization
6.	Industry Classification Code: (SEC Use Only)
7.	5 <sup>th</sup> Floor, ENZO Building, No. 399 Sen. Gil J. Puyat Ave., Makati City Address of issuer's principal office 1200 Postal Code
8.	(02) 632-3673 Issuer's telephone number, including area code
9.	N/A Former name, former address and former fiscal year, if changed since last report
10	. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	Title of each Class  Number of shares of common stock outstanding and amount of debt outstanding (as of June 30, 2019)
	Common Shares 332,886,167*
*N	et of the 157,310,033 common shares held in Treasury
	Total Liabilities P1,255,462 million
11	. Are any or all of the securities listed on a Stock Exchange?
	Yes [√] No []
	If yes, state the name of such Stock Exchange and the class/es of securities listed therein:
	Philippine Stock Exchange Common Shares

#### 12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [√] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [√] No []

#### PART I -- FINANCIAL INFORMATION

#### Item 1. Financial Statements.

The unaudited consolidated financial statements of Top Frontier Investment Holdings, Inc. ("Top Frontier" or "Parent Company") and its subsidiaries (collectively, the "Group") as of and for the period ended June 30, 2019 (with comparative figures as of December 31, 2018 and for the period ended June 30, 2018) and Selected Notes to the Consolidated Financial Statements is hereto attached as Annex "A".

Item 2. Management's Discussion and Analysis of Financial Position and Financial Performance.

The information required by Part III, Paragraph (A)(2)(b) of "Annex C" is attached hereto as Annex "B".

#### PART II -- OTHER INFORMATION

There are no other information to be disclosed under this Part II which has not been previously reported by Top Frontier in a report under SEC Form 17-C.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer

TOP FRONTIER INVESTMENT HOLDINGS, INC.

Signature and Title

AURØRA T. CALDERON

Director/Treasurer/Authorized Signatory

Date

August 14, 2019

Signature and Title

BELLA O MAYARRA

Chief Pinchce Officer/Authorized Signatory

Date

August 14, 2019

# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND DECEMBER 31, 2018 (In Millions)



### ASSETS

#### LIABILITIES AND EQUITY

	2019 Unaudited	2018 Audited		2019 Unaudited	2018 Audited
Current Assets			Current Liabilities		
Cash and cash equivalents (Notes 2, 9 and 10)	P 267,667	P 243,545	Loans payable (Notes 2, 5, 9 and 10)	P 173,126	P 192,968
Trade and other receivables - net (Notes 1, 2, 5, 9 and 10)	134,878	125,042	Accounts payable and accrued expenses (Notes 1, 2, 5, 9 and 10)	160,329	162,435
Inventories (Note 2)	120,936	125,145	Lease liabilities - current portion (Notes 1, 2, 9 and 10)	26,041	22,529
Current portion of biological assets - net	4,144	4,245	Income and other taxes payable (Note 2)	20,068	19,937
Prepaid expenses and other current assets (Notes 1, 2, 5, 9 and 10)	75,786	92,261	Dividends payable	3,817	3,491
			Current maturities of long-term debt - net of debt issue costs (Notes 2, 5, 9 and 10)	35,538	55,872
Total Current Assets	603,411	590,238	Total Current Liabilities	418,919	457,232
Noncurrent Assets			· ·		
Investments and advances - net (Note 2)	52,884	50,754	Noncurrent Liabilities		
invocation and developed that (Note 2)	32,004	50,754	Long-term debt - net of current maturities and debt issue costs (Notes 5, 9 and 10) Deferred tax liabilities (Note 1)	598,081	561,673
Investments in equity and debt instruments (Notes 9 and 10)	6,033	6,069	Lease liabilities - net of current portion (Notes 1, 2, 9 and 10)	66,472	65,297
, , , , , , , , , , , , , , , , , , , ,	5,555	0,000	Other noncurrent liabilities (Notes 1, 2, 5 and 10)	134,107 37,883	130,010 39,848
Property, plant and equipment - net (Notes 1, 2 and 6)	470,108	651,408	Total Noncurrent Liabilities	836,543	796,828
Right-of-use assets - net (Note 1)	200,646	-			
Investment property - net (Note 1)	50,992	33,635	Equity		
Biological assets - net of current portion	2 407	0.044	Equity Attributable to Equity Holders of the Parent Company		
biological assets - Het of current portion	3,107	2,844	Capital stock - common	490	490
Goodwill (Note 2)	120,531	120,867	Capital stock - preferred Additional paid-in capital	260	260
(10.02)	120,331	120,807	Convertible perpetual securities	120,501	120,501
Other intangible assets - net (Notes 1 and 2)	245,794	253,534	Equity reserves (Note 2)	25,158	25,158
<b>5</b>	240,704	200,004	Retained earnings:	9,745	10,923
Deferred tax assets (Notes 1 and 2)	20,088	19,663	Appropriated	14,803	29,655
		,	Unappropriated (Note 1)	69,353	48,583
Other noncurrent assets - net (Notes 1, 2, 5, 9 and 10)	71,539	62,180	Treasury stock	(76,780)	(76,780)
				163,530	158,790
			Non-controlling Interests (Notes 1 and 2)	426,141	378,342
Total Noncurrent Assets	1,241,722	1,200,954	Total Equity	589,671	537,132
	P 1,845,133	P 1,791,192		P 1,845,133	P 1,791,192

Note: See accompanying Management Discussion and Analysis and Selected Notes to the Consolidated Financial Statements.

CERTIFIED CORRECT:

BELVAJO. NAVARRA (

# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FOR THE PERIODS ENDED JUNE 30, 2019 AND 2018 (In Millions, Except Per Share Data)

						For the Qu	arter	Ended
		2019		2018		2019		2018
		naudited		naudited	_U	naudited	U	naudited
SALES (Note 3)	₽	509,485	₽	498,986	₽	258,565	₽	264,645
COST OF SALES		409,133	_	393,751		209,079		209,627
GROSS PROFIT		100,352		105,235		49,486		55,018
SELLING AND ADMINISTRATIVE EXPENSES		(43,546)		(39,558)		(23,372)		(21,369)
INTEREST EXPENSE AND OTHER FINANCING CHARGES		(26,952)		(18,758)		(13,926)		(10,517)
INTEREST INCOME		5,584		3,080		2,859		1,704
EQUITY IN NET EARNINGS (LOSSES) OF ASSOCIATES AND JOINT VENTUR	ES	171		(90)		(37)		(136)
GAIN ON SALE OF INVESTMENTS AND PROPERTY AND EQUIPMENT		65		337		32		329
OTHER INCOME (CHARGES) - Net (Notes 2 and 4)		3,548	_	(13,804)		4,447		(7,366)
INCOME BEFORE INCOME TAX		39,222		36,442		19,489		17,663
INCOME TAX EXPENSE		12,818		11,787		5,565		6,558
NET INCOME	P	26,404	₽	24,655	P	13,924	₽	11,105
Attributable to:								
Equity holders of the Parent Company Non-controlling interests	<u>P</u>	6,723 19,681	₽	3,200 21,455	₽	4,433 9,491	<del>P</del>	1,484 9,621
	P	26,404	₽	24,655	P	13,924	₽	11,105
Basic and Diluted Earnings Per Common Share Attributable to Equity Holders of the Parent Company (Note 7)	₽	17.91	₽	7.24	₽	12.20	₽	3.27

Note: See accompanying Management Discussion and Analysis and Selected Notes to the Consolidated Financial Statements.

CERTIFIED CORRECT:

BELLA MAVARRA
Chief Finance Officer

# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIODS ENDED JUNE 30, 2019 AND 2018 (In Millions)

	Ur	2019 naudited	U	2018 naudited		or the Qua 2019 naudited	2018 Unaudited		
NET INCOME	₽	26,404	₽	24,655	P	13,924	₽	11,105	
OTHER COMPREHENSIVE INCOME (LOSS)									
ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS									
EQUITY RESERVE FOR RETIREMENT PLAN INCOME TAX EXPENSE		8 (2)		35 (7)		8 (2)		34 (7)	
NET GAIN ON FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME INCOME TAX EXPENSE		28 (7)		41 (1)		31 (3)		21 (2)	
SHARE IN OTHER COMPREHENSIVE INCOME (LOSS) OF ASSOCIATES AND JOINT VENTURES - Net		127 154		(119) (51)	_	38 72		20 66	
ITEMS THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS									
GAIN (LOSS) ON EXCHANGE DIFFERENCES ON TRANSLATION OF FOREIGN OPERATIONS		(1,802)		3,876		(2,498)		(224)	
NET GAIN (LOSS) ON FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME INCOME TAX BENEFIT		8		(6) 2		3		(3) 1	
NET LOSS ON CASH FLOW HEDGES INCOME TAX BENEFIT		(518) 155		-	_	(353)		- (222)	
OTHER COMPREHENSIVE INCOME (LOSS) - Net of tax		(2,157)		3,872		(2,742)		(160)	
TOTAL COMPREHENSIVE INCOME - Net of tax	P	24,401	P	28,476	P	11,254	<u>P</u>	10,945	
Attributable to: Equity holders of the Parent Company Non-controlling interests	P P	5,888 18,513 24,401	P P	4,126 24,350 28,476	P 	3,441 7,813 11,254	P P	1,617 9,328 10,945	

Note: See accompanying Management Discussion and Analysis and Selected Notes to the Consolidated Financial Statements.

CERTIFIED CORRECT:

BELLA O. NAVARRA

## TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIODS ENDED JUNE 30, 2019 AND 2018 (In Millions)

								Equity	Attributable to	Equity Holders	s of the Parent	Company					Non-controlling Interests	Total Equity
					Additional	Convertible			quity Reserves	'-								
	_	Capita	al Stock	<	Paid-in	Perpetual	Reserve for	Hedging	Fair Value	Translation	Other Equity	Retained	Earnings	Treasur	y Stock			
		ommon	Pref	erred	Capital	Securities	Retirement Plan	Reserve	Reserve	Reserve	Reserve	Appropriated	Unappropriated	Common	Preferred	Total		
As of January 1, 2019, As previously reported (Audited) Adjustments due to Philippine Financial Reporting	₽	490 F	P	260 P	120,501	P 25,158	P (1,899) F	(114) F	2 1,444 P	(1,662) F	2 13,154 F	P 29,655 I	48,583	P (28,457) F	(48,323) P	158,790 F	378,342 P	537,132
Standards (PFRS) 16 (Note 1)		-				_	_						(727)			(727)	(886)	(1,613)
As of January 1, 2019, As adjusted		490		260	120,501	25,158	(1,899)	(114)	1,444	(1,662)	13,154	29,655	47,856	(28,457)	(48,323)	158,063	377,456	535,519
Loss on exchange differences on translation of foreign operations																		
Share in other comprehensive income of associates		-		-			-	-	•	(723)	•	-	-	-	-	(723)	(1,079)	(1,802)
and joint ventures - net		-				-	-		78	4					-	82	45	127
Net loss on cash flow hedges, net of tax		-		-	-		-	(212)	-	-		-	-	-	-	(212)	(151)	(363)
Net gain on financial assets at fair value through other comprehensive income									18							40		
Equity reserve for retirement plan		-					:		- 18				-		-	18	11 6	29 6
Other comprehensive income (loss)		-		-			-	(212)	96	(719)		-	-		-	(835)	(1,168)	(2,003)
Net income		-		-		-	-	-	-	-	-	-	6,723		-	6,723	19,681	26,404
Total comprehensive income (loss)  Net addition (reduction) to non-controlling interests and others		-		-	-	-	-	(212)	96	(719)	-		6,723	-	-	5,888	18,513	24,401
Reversal of appropriations - net							(9)	:		-	(334)	- (14,852)	(78) 14,852		-	(421)	43,241	42,820
Cash dividends:											_	(14,002)	14,032	-	-		-	_
Common		-		-			· •	-	-					-		-	(6,211)	(6,211)
Preferred Distributions paid		-		-	•	-	-	-		-	-		-	-	-	-	(4,405)	(4,405)
As of June 30, 2019 (Unaudited)	P	490 F	Р :	260 P	120,501	P 25,158	P (1,908) F	(326) F	- 2 1,540 P	(2,381) F	- 12,820 F	P 14,803 I	- 69,353 F	- 2 (28,457) F	- (48,323) P	163,530 F	(2,453) P 426,141 P	(2,453) 589,671
, ,					,		(1,555)	(020)	1,040	(2,001)	12,020	14,000	00,000	(20,407) 1	(40,020)	100,000 1	420,141	000,011
As of January 1, 2018 (Audited)	₽	490 F	2 ;	260 P	120,501	P 25,158	P (1,685) F	2 - F	2 1,395 P	(1,693) F	2 (4,059) F	25,742	2 46,262 F	2 (28,457) F	2 (48,323) P	135,591 F	2 362,444 P	498,035
Gain on exchange differences on translation of foreign operations										979						979	2,897	3,876
Share in other comprehensive income (loss) of associates								-	-	313	-	-	-	-	-	979	2,097	3,670
and joint ventures - net  Net gain on financial assets at fair value through		-		-	-	-	-	-	(90)	8	-	-	-	-	-	(82)	(37)	(119)
other comprehensive income		_							24				_			24	12	36
Equity reserve for retirement plan		-		_		_	5	-	-	-	-	-	-	-	-	5	23	28
Other comprehensive income (loss)		-		-	-	-	5	-	(66)	987	-	-	-	-	-	926	2,895	3,821
Net income		-			-	-	-			-	-	-	3,200	-	-	3,200	21,455	24,655
Total comprehensive income (loss)		-		-	-	-	5	-	(66)	987	-	-	3,200	-	-	4,126	24,350	28,476
Net addition (reduction) to non-controlling interests and others		-		-	-	-	-	-	-	19	(1,630)	(48)	(674)	- 1		(2,333)	5,132	2,799
Appropriations - net		-		-	-	-	-	-	-	-	-	1,482	(1,482)	-	-	-	-	-
Cash dividends: Common																		
Preferred		-		-	-	-		-	-	-	-		-	-	-	1-	(6,402)	(6,402)
Distributions paid		-		-	-	-	-	-	-	-	-	-	-	-	-	-	(4,409)	(4,409)
As of June 30, 2018 (Unaudited)	P	490 F	,	260 P	120 504	P 25,158	- (4 690) F		- 4 200 - 5	(007) 5	- - - -	- 07.470	- 47,000 5	- (00 457)	- (40,000) 5	-	(3,549)	(3,549)
715 of Gallo Go, 2010 (Giladuked)	_	490 F		.00 P	120,501	- 25,158	P (1,680) F	) - F	1,329 P	(687) F	2 (5,689) F	27,176	2 47,306 F	(28,457) F	<sup>2</sup> (48,323) P	137,384 F	2 377,566 P	514,950

Note: See accompanying Management Discussion and Analysis and Selected Notes to the Consolidated Financial Statements.



# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED JUNE 30, 2019 AND 2018 (In Millions)

	Uı	2019 naudited		2018 Jnaudited
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax	₽	39,222	₽	36,442
Adjustments for:				
Interest expense and other financing charges		26,952		18,758
Depreciation, amortization and others - net		16,443		36,643
Interest income		(5,584)		(3,080)
Equity in net losses (earnings) of associates and joint ventures		(171)		90
Gain on sale of investments and property and equipment		(65)		(337)
Operating income before working capital changes		76,797	-	88,516
Changes in noncash current assets, certain current liabilities and others		10,550		(39,629)
Cash generated from operations		87,347		48,887
		(29,808)		(16,532)
Interest and other financing charges paid		(10,986)		(10,856)
Income taxes paid			_	
Net cash flows provided by operating activities		46,553		21,499
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest received		4,683		2,941
Proceeds from sale of investments and property and equipment		406		1,005
Dividends received		4		36
Acquisition of subsidiaries, net of cash and cash equivalents acquired		(9)		(97,985)
Cash and cash equivalents of a deconsolidated subsidiary		(621)		(07,000)
Additions to investments and advances		(701)		(17,760)
Increase in other noncurrent assets and others		(23,159)		(11,123)
		(23,133)		(17,123)
Additions to property, plant and equipment		(47,362)	_	(140,060)
Net cash flows used in investing activities		(47,302)		(140,000)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from:				
Short-term borrowings		716,809		507,663
Long-term borrowings		76,503		140,969
Payments of:				
Short-term borrowings		(732,547)		(482,333)
Long-term borrowings		(54,636)		(8,464)
Cash dividends and distributions paid to non-controlling shareholders		(12,744)		(13,332)
Payments of lease liabilities		(10,969)		(12,685)
Increase in non-controlling interests and others		(42)		(1,037)
Net proceeds from issuance of senior perpetual capital securities of a subsidiary		25,803		24,882
Net proceeds from issuance of preferred shares of a subsidiary		19,858		-
Redemption of undated subordinated capital securities of a subsidiary				(21,309)
Net cash flows provided by financing activities		28,035		134,354
Net cash hows provided by interioring activities				
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		(3,104)		962
NET INCREASE IN CASH AND CASH EQUIVALENTS		24,122		16,755
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		243,545		206,556
CASH AND CASH EQUIVALENTS AT END OF PERIOD	P	267,667	P	223,311

Note: See accompanying Management Discussion and Analysis and Selected Notes to the Consolidated Financial Statements.

CERTIFIED CORRECT:

BELLA **Ø. NAV**ARRA Chief Filhance Officei

# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES TRADE AND OTHER RECEIVABLES JUNE 30, 2019 (In Millions)

							Past Due		
	Total	Total		nt 1 - 30			31 - 60 Days		Over 60 Days
Trade	83,200	Р	61,406	Р	7,386	Р	2,045	Р	12,363
Non-trade	52,514		27,078		1,499		725		23,212
Amounts Owed by Related Parties	11,989		10,734	_	473		4		778
Total	147,703	Р _	99,218	Ρ_	9,358	P _	2,774	Ρ_	36,353
Less allowance for impairment losses	12,825			-		_		_	
Net P	134,878	=							

# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Amounts in Millions, Except Per Share Data)

### 1. Summary of Significant Accounting and Financial Reporting Policies

The Group prepared its interim consolidated financial statements as of and for the period ended June 30, 2019 and comparative financial statements for the same period in 2018 following the new presentation rules under Philippine Accounting Standard (PAS) No. 34, *Interim Financial Reporting*. The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

The consolidated financial statements are presented in Philippine peso and all financial information are rounded off to the nearest million (000,000), except when otherwise indicated.

The principal accounting policies and methods adopted in preparing the interim consolidated financial statements of the Group are the same as those followed in the most recent annual audited consolidated financial statements, except for the changes in accounting policies as explained below.

### Adoption of New and Amended Standards and Interpretation

The Financial Reporting Standards Council (FRSC) approved the adoption of a number of new and amended standards and interpretations as part of PFRS.

New and Amended Standards and Interpretation Adopted in 2019

The Group has adopted the following PFRS effective January 1, 2019 and accordingly, changed its accounting policies in the following areas:

PFRS 16, Leases, supersedes PAS 17, Leases, and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sub-lease guidance and new disclosure requirements. Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were also introduced.

The Group has adopted PFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognized in retained earnings as of January 1, 2019. Accordingly, the comparative information has not been restated and is presented, as previously reported, under PAS 17 and related interpretations.

As a lessee, the Group recognized right-of-use assets and lease liabilities for leases classified as operating leases under PAS 17, except for short-term leases and leases of low-value assets. The right-of-use assets are measured based on the

carrying amount as if PFRS 16 had always been applied, discounted using the incremental borrowing rate at the date of initial application. Lease liabilities are measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate ranging from 3.9% to 10.3% as of January 1, 2019.

The Group used the following practical expedients for leases previously classified as operating leases under PAS 17:

- applied the exemption not to recognize right-of-use assets and liabilities for leases with lease term that ends within 12 months at the date of initial application;
- excluded initial direct costs from measuring the right-of-use asset at the date of initial application; and
- used hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

For leases previously classified as finance leases, the Group determined the carrying amount of the lease assets and lease liabilities immediately before the transition as the carrying amount of the right-of-use assets and lease liabilities at the date of initial application.

Right-of-use assets and lease liabilities are presented separately in the consolidated statement of financial position. Right-of-use assets that meet the definition of investment property are presented within investment property.

The impact of the adoption of PFRS 16 as of January 1, 2019 is as follows:

ASSETS	
Trade and other receivables - net	P97
Prepaid expenses and other current assets	(608)
Property, plant and equipment - net	(195,057)
Right-of-use assets - net	203,887
Investment property - net	13,237
Other intangible assets - net	(1,160)
Deferred tax assets	498
Other noncurrent assets - net	(2,888)
	P18,006
LIABILITIES AND EQUITY	
Accounts payable and accrued expenses	(P971)
Lease liabilities - current portion	1,822
Lease liabilities - net of current portion	18,931
Deferred tax liabilities	(37)
Other noncurrent liabilities	(126)
Total Liabilities	19,619
Retained earnings	(727)
Non-controlling interests	(886)
Total Equity	(1,613)
	P18,006

The operating lease commitments as of December 31, 2018 are reconciled as follows to the recognized lease liabilities as of January 1, 2019:

Operating lease commitments as of December 31, 2018	P34,166
Recognition exemption for short-term leases	(236)
Extension and termination options reasonably certain	
to be exercised	2,019
Effect from discounting at the incremental borrowing rate	
as of January 1, 2019	(15,196)
Lease liabilities recognized based on the initial application of	
PFRS 16 as of January 1, 2019	20,753
Finance lease liabilities recognized as of December 31, 2018	152,539
Lease liabilities recognized as of January 1, 2019	P173,292

- Philippine Interpretation IFRIC 23, Uncertainty over Income Tax Treatments. The interpretation clarifies how to apply the recognition and measurement requirements in PAS 12, Income Taxes, when there is uncertainty over income tax treatments. Under the interpretation, whether the amounts recorded in the consolidated financial statements will differ to that in the tax return, and whether the uncertainty is disclosed or reflected in the measurement, depends on whether it is probable that the tax authority will accept the chosen tax treatment. If it is not probable that the tax authority will accept the chosen tax treatment, the uncertainty is reflected using the measure that provides the better prediction of the resolution of the uncertainty either the most likely amount or the expected value. The interpretation also requires the reassessment of judgments and estimates applied if facts and circumstances change e.g., as a result of examination or action by tax authorities, following changes in tax rules or when a tax authority's right to challenge a treatment expires.
- Long-term Interests (LTI) in Associates and Joint Ventures (Amendments to PAS 28, Investments in Associates and Joint Ventures). The amendments require the application of PFRS 9, Financial Instruments, to other financial instruments in an associate or joint venture to which the equity method is not applied. These include LTI that, in substance, form part of the entity's net investment in an associate or joint venture. The amendment explains the annual sequence in which PFRS 9 and PAS 28 are to be applied. In effect, PFRS 9 is first applied ignoring any PAS 28 loss absorption in prior years. If necessary, prior years' PAS 28 loss allocation is adjusted in the current year which may involve recognizing more prior years' losses, reversing these losses or re-allocating them between different LTI instruments. Any current year PAS 28 losses are allocated to the extent that the remaining LTI balance allows and any current year PAS 28 profits reverse any unrecognized prior years' losses and then allocations against LTI.
- Prepayment Features with Negative Compensation (Amendment to PFRS 9). The amendment clarifies that a financial asset with a prepayment feature could be eligible for measurement at amortized cost or financial assets at fair value through other comprehensive income (FVOCI) irrespective of the event or circumstance that causes the early termination of the contract, which may be within or beyond the control of the parties, and a party may either pay or receive reasonable compensation for the early termination.

- Plan Amendment, Curtailment or Settlement (Amendments to PAS 19, Employee Benefits). The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, an entity now uses updated actuarial assumptions to determine its current service cost and net interest for the period. The effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income.
- Annual Improvements to PFRS Cycles 2015 2017 contain changes to four standards:
  - Previously Held Interest in a Joint Operation (Amendments to PFRS 3, Business Combinations and PFRS 11, Joint Arrangements). The amendments clarify how an entity accounts for increasing its interest in a joint operation that meets the definition of a business. If an entity maintains (or obtains) joint control, the previously held interest is not remeasured. If an entity obtains control, the transaction is a business combination achieved in stages and the acquiring entity remeasures the previously held interest at fair value.
  - Income Tax Consequences of Payments on Financial Instrument Classified as Equity (Amendments to PAS 12). The amendments clarify that all income tax consequences of dividends, including payments on financial instruments classified as equity, are recognized consistently with the transactions that generated the distributable profits - i.e., in profit or loss, other comprehensive income or equity.
  - O Borrowing Costs Eligible for Capitalization (Amendments to PAS 23, Borrowing Costs). The amendments clarify that the general borrowings pool used to calculate eligible borrowing costs excludes borrowings that specifically finance qualifying assets that are still under development or construction. Borrowings that were intended to specifically finance qualifying assets that are now ready for their intended use or sale, or any non-qualifying assets, are included in that general pool.

Except as otherwise indicated, the adoption of these foregoing new and amended standards and interpretation did not have a material effect on the interim consolidated financial statements.

New and Amended Standards and Interpretation Not Yet Adopted

A number of new and amended standards and interpretations are effective for annual periods beginning after January 1, 2019 and have not been applied in preparing the interim consolidated financial statements. Unless otherwise indicated, none of these is expected to have a significant effect on the interim consolidated financial statements.

The Group will adopt the following new and amended standards and interpretations on the respective effective dates:

Amendments to References to Conceptual Framework in PFRS sets out amendments to PFRS, their accompanying documents and PFRS practice statements to reflect the issuance of the revised Conceptual Framework for Financial Reporting in 2018 (2018 Conceptual Framework). The 2018 Conceptual Framework includes: (a) a new chapter on measurement; (b) guidance on reporting financial performance; (c) improved definitions of an asset and a liability, and guidance supporting these definitions; and (d) clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting. Some standards, their accompanying documents and PFRS practice statements contain references to, or quotations from, the International Accounting Standards Committee's Framework for the Preparation and Presentation of Financial Statements adopted by the International Accounting Standards Board (IASB) in 2001 or the Conceptual Framework for Financial Reporting issued in 2010. The amendments update some of those references and quotations so that they refer to the 2018 Conceptual Framework, and makes other amendments to clarify which version of the Conceptual Framework is referred to in particular documents.

The amendments are effective for annual periods beginning on or after January 1, 2020.

Definition of a Business (Amendments to PFRS 3). The amendments narrowed and clarified the definition of a business. The amendments also permit a simplified assessment of whether an acquired set of activities and assets is a group of assets rather than a business. The amendments: (a) confirmed that a business must include inputs and a process, and clarified that the process must be substantive and the inputs and process must together significantly contribute to creating outputs; (b) narrowed the definitions of a business by focusing the definition of outputs on goods and services provided to customers and other income from ordinary activities, rather than on providing dividends or other economic benefits directly to investors or lowering costs; and (c) added a test that makes it easier to conclude that a company has acquired a group of assets, rather than a business, if the value of the assets acquired is substantially all concentrated in a single asset or group of similar assets.

The amendments apply to business combinations and asset acquisitions in annual reporting periods beginning on or after January 1, 2020, with early application permitted.

Definition of Material (Amendments to PAS 1, Presentation of Financial Statements and PAS 8). The amendments refine the definition of what is considered material. The amended definition of what is considered material states that such information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. The amendments clarify the definition of what is considered material and its application by: (a) raising the threshold at which information becomes material by replacing the term 'could influence' with 'could reasonably be expected to influence'; (b) including the concept of 'obscuring information' alongside the concept of 'omitting' and 'misstating' information in the definition; (c) clarifying that the users to which the definition refers are the primary users of general purpose financial statements referred to in the Conceptual Framework; (d) clarifying the explanatory paragraphs accompanying the definition; and (e) aligning the wording of the definition of what is considered material across PFRS and other publications. The amendments are expected to help entities make better materiality judgments without substantively changing existing requirements.

The amendments apply prospectively for annual periods beginning on or after January 1, 2020, with early application permitted.

PFRS 17, Insurance Contracts, replaces the interim standard, PFRS 4, Insurance Contracts, and establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the standard. The new standard reflects the view that an insurance contract combines features of both a financial instrument and a service contract, and considers the fact that many insurance contracts generate cash flows with substantial variability over a long period. PFRS 17 introduces a new approach that: (a) combines current measurement of the future cash flows with the recognition of profit over the period services are provided under the contract; (b) presents insurance service results (including presentation of insurance revenue) separately from insurance finance income or expenses; and (c) requires an entity to make an accounting policy choice portfolio-by-portfolio of whether to recognize all insurance finance income or expenses for the reporting period in profit or loss or to recognize some of that income or expenses in other comprehensive income.

PFRS 17 is effective for annual periods beginning on or after January 1, 2021. Full retrospective application is required, unless it is impracticable, in which case the entity chooses to apply the modified retrospective approach or the fair value approach. However, if the entity cannot obtain reasonable and supportable information necessary to apply the modified retrospective approach, then it applies the fair value approach. Early application is permitted for entities that apply PFRS 9 and PFRS 15, *Revenue from Contracts with Customers*, on or before the date of initial application of PFRS 17.

Deferral of the local implementation of Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10 and PAS 28). The amendments address an inconsistency in the requirements in PFRS 10 and PAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### 2. Business Combination

On March 14 and April 26, 2019, the Philippine Competition Commission and Philippine Ports Authority approved the transfer of equivalent to 15.17% shareholdings in Manila North Harbour Port, Inc. (MNHPI) to International Container Terminal Services, Inc. (ICTSI), respectively. With the approval of the additional ownership in MNHPI, the total equity interest of ICTSI increased from 34.83% to 50%, while San Miguel Holdings Corp.'s (SMHC) shares remain at 43.33%.

As a result, MNHPI ceased to be a subsidiary of SMHC. The Group derecognized the assets (including goodwill) and liabilities of MNHPI, and the carrying amount of non-controlling interest as of April 26, 2019, and recognized the investment at fair market value amounting to P2,600. As a result, the Group recognized a gain amounting to P727, included as part of "Other income (charges) - net" account in the consolidated statements of income (Note 4).

The following summarizes the derecognized accounts at the deconsolidation date:

Cash and cash equivalents	P621
Trade and other receivables - net	548
Inventories	280
Prepaid expenses and other current assets	169
Property, plant and equipment - net	38
Goodwill	325
Other intangible assets - net	11,214
Deferred tax assets	56
Other noncurrent assets - net	103
Loans payable	(3,568)
Accounts payable and accrued expenses	(1,493)
Income and other taxes payable	(100)
Lease liabilities (including current portion)	(44)
Long-term debt	(300)
Other noncurrent liabilities	(2,499)
Non-controlling interest	(2,847)
Equity reserves	(630)
Total Identifiable Net Assets	P1,873

### 3. Segment Information

### Operating Segments

The reporting format of the Group's operating segments is determined based on the Group's risks and rates of return which are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products produced and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group's reportable segments are food and beverage, packaging, energy, fuel and oil, infrastructure and mining.

The food and beverage segment is engaged in: (i) the processing and marketing of branded value-added refrigerated processed meats and canned meat products, manufacturing and marketing of butter, margarine, cheese, milk, ice cream, jellybased snacks and desserts, specialty oils, salad aids, snacks and condiments, marketing of flour mixes and the importation and marketing of coffee and coffee-related products, (ii) the production and sale of feeds, (iii) the poultry and livestock farming, processing and selling of poultry and fresh meats, and (iv) the milling, production and marketing of flour and bakery ingredients, grain terminal handling, food services, franchising and international operations. It is also engaged in the production, marketing and selling of fermented, malt-based, and non-alcoholic beverages within the Philippines and several foreign markets; and production of hard liquor in the form of gin, Chinese wine, brandy, rum, vodka and other liquor variants which are available nationwide, while some are exported to select countries.

The packaging segment is involved in the production and marketing of packaging products including, among others, glass containers, glass molds, polyethylene terephthalate (PET) bottles and preforms, PET recycling, plastic closures, corrugated cartons, woven polypropylene, kraft sacks and paperboard, pallets, flexible packaging, plastic crates, plastic floorings, plastic films, plastic trays, plastic pails and tubs, metal closures and two-piece aluminum cans, woven products, industrial laminates and radiant barriers. It is also involved in crate and plastic pallet leasing, PET bottle filling graphics design, packaging research and testing, packaging development and consultation, contract packaging and trading.

The energy segment sells, retails and distributes power, through power supply agreements, retail supply agreements, concession agreement and other power-related service agreements, either directly to customers, including Manila Electric Company (Meralco), electric cooperatives, industrial customers and the Philippine Wholesale Electricity Spot Market (WESM).

The fuel and oil segment is engaged in refining and marketing of petroleum products.

The infrastructure segment is engaged in the business of construction and development of various infrastructure projects such as airports, roads, highways, toll roads, freeways, skyways, flyovers, viaducts, interchanges and mass rail transit system.

The mining segment is engaged in exploration, development and commercial utilization of nickel, cobalt, chrome, iron, gold and other mineral deposits.

### **Inter-segment Transactions**

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transactions are eliminated in consolidation.

### Financial information about reportable segments follows:

	Food and Beverage		Food and Beverage		Food and Beverage		Food and Beverage		Packa	ging	Ene	rgy	Fuel a	ınd Oil	Infrastr	ucture	Mining an	d Others	Elimina	ations	Consoli	idated
-	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018						
Sales																						
External sales	P150,939	P137,561	P12,598	P11,410	P70,757	P55,889	P251,619	P271,365	P12,312	P12,145	P11,260	P10,616	P-	P-	P509,485	P498,986						
Inter-segment sales	168	47	5,237	6,146	1,754	1,541	3,188	2,133	3	-	9,014	7,543	(19,364)	(17,410)	-	-						
Total sales	P151,107	P137,608	P17,835	P17,556	P72,511	P57,430	P254,807	P273,498	P12,315	P12,145	P20,274	P18,159	(P19,364)	(P17,410)	P509,485	P498,986						
Results																						
Segment results	P21,411	P22,424	P1,696	P1,471	P18,012	P16,671	P9,581	P18,679	P5,978	P6,171	P675	P1,461	(P547)	(P1,200)	P56,806	P65,677						

### Disaggregation of Revenue

The following table shows the disaggregation of revenue by timing of revenue recognition and the reconciliation of the disaggregated revenue with the Group's reportable segments:

	Food and Beverage		Packag	Packaging Energy		у	Fuel and Oil		Infrastructure		Mining and Others		Consolidated	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Timing of revenue recognition Sales recognized at	D450 000	D407 400	D40.000	D44 070	_	p.	D054 640	D074 005	_	P-	D0 000	D0 740	D400 770	D400 007
point in time Sales recognized over	P150,893	P137,498	P12,280	P11,078	P-	P-	P251,619	P271,365	P-	Ρ-	P8,980	P8,746	P423,772	P428,687
time	46	63	318	332	70,757	55,889	-	-	12,312	12,145	2,280	1,870	85,713	70,299
Total external sales	P150,939	P137,561	P12,598	P11,410	P70,757	P55,889	P251,619	P271,365	P12,312	P12,145	P11,260	P10,616	P 509,485	P498,986

### 4. Other Income (Charges)

Other income (charges) consists of:

	_	Jur	ne 30
	Note	2019	2018
Construction revenue		P7,327	P5,984
Gain (loss) on foreign exchange - net		4,737	(14,437)
Gain on fair valuation of investment	2	727	-
Gain (loss) on derivatives - net		(2,281)	748
Construction costs		(7,327)	(5,984)
Others		365	(115)
		P3,548	(P13,804)

Construction revenue is recognized by reference to the stage of completion of the construction activity at the reporting date. When it is probable that the total contract costs will exceed total contract revenue, the expected loss is recognized as an expense immediately.

Construction costs pass through the profit or loss before it is capitalized as toll road, airport, port and water concession rights.

### 5. Related Party Disclosures

The Parent Company, certain subsidiaries and their shareholders, associates and joint ventures purchase products and services from one another in the normal course of business. Transactions with related parties are made at normal market prices and terms. Amounts owed by/owed to related parties are collectible/will be settled in cash. An assessment is undertaken at each financial year by examining the financial position of the related party and the market in which the related party operates.

The following are the transactions with related parties and the outstanding balances as of June 30, 2019 and December 31, 2018:

	Year	Revenue from Related Parties	Purchases from Related Parties	Amounts Owed by Related Parties	Amounts Owed to Related Parties	) 	Conditions
Shareholders of	June 30, 2019	P-	P-	P-	P10,993	On demand;	Unsecured
the Parent	December 31, 2018	-	-	-	11,281	interest bearing	
Company	June 30, 2019 December 31, 2018	-	-	-	<b>221</b> 221	On demand; non-interest	Unsecured
Retirement Plans	June 30, 2019 December 31, 2018	<b>154</b> 399	-	<b>9,674</b> 9,516	-	On demand; interest bearing	Unsecured; no impairment
Associates	June 30, 2019	1,499	23	1,691	136	On demand;	Unsecured;
	December 31, 2018	2,905	251	1,564	193	interest and non- Interest bearing	no impairment
	June 30, 2019	-	-	-	25,278	Less than 1	Unsecured and
	December 31, 2018	-	-	-	23,226	to 10 years; Interest bearing	secured
Joint Ventures	June 30, 2019	179	644	747	85	On demand;	Unsecured;
	December 31, 2018	76	1,181	684	64	non-interest bearing	no impairment
Shareholders	June 30, 2019	14	34	165	2,454	On demand;	Unsecured;
in Subsidiaries	December 31, 2018	125	103	147	2,516	non-interest bearing	no impairment
Others	June 30, 2019	1,412	1,592	581	7,626	On demand;	Unsecured;
	December 31, 2018	2,199	1,499	496	7,851	non-interest bearing	no impairment
Total	June 30, 2019	P3,258	P2,293	P12,858	P46,793		
Total	December 31, 2018	P5,704	P3,034	P12,407	P45,352		

- a. Interest-bearing payable owed to a shareholder of the Parent Company were used for working capital purposes. This is subject to 3.00% interest per annum, which was renegotiated in 2017. The parties agreed in writing that the 3.00% interest will accrue beginning on the relevant year when SMC has commenced the management and operations of its Airport Project, a project that involves the construction of an international airport in Bulacan. This payable has no definite payment terms and considered payable upon demand.
- b. Amounts owed by related parties consist of current and noncurrent receivables and deposits, and share in expenses.
- c. Amounts owed to related parties consist of trade payables and professional fees.
- d. The amounts owed to associates include interest bearing loans payable to Bank of Commerce (BOC) presented as part of "Loans payable" and "Long-term debt" accounts in the consolidated statements of financial position.

### 6. Property, Plant and Equipment

Property, plant and equipment consist of:

June 30, 2019 and December 31, 2018

	Land and Land	Buildings and	Power	Refinery and Plant	Service Stations and Other	Equipment, Furniture	Leasehold	Mine and Mining	Capital Projects	
0	Improvements	Improvements	Plants	Equipment	Equipment	and Fixtures	Improvements	Property	in Progress	Total
Cost January 1, 2018 (Audited)	P67.136	P55.119	P296.611	P167.415	P17.441	P143.938	D2 005	P5,594	DC0 400	P826.161
Additions		481	67	426	424		P3,805	P5,594	P69,102	
Disposals/retirement	1,699					5,195	71 (39)	-	38,962	47,325 (2,728)
Reclassifications	(58)	(426)	(32) 28.937	(16) 1.776	(665) 367	(1,490) 9,541	1,764	-	(2) (46,469)	
Acquisition of subsidiaries	(9,204) 906	(9,283) 975	53,226	1,776	156	2,382	37	-	23,484	(22,571) 81,166
Currency translation adjustments	302	534	408	370	246	2,362 683	(9)	-	23,464 221	2,755
December 31, 2018 (Audited)	60,781	47,400	379,217	169,971	17,969	160,249	5,629	5,594	85,298	932,108
Adjustment due to adoption of PFRS 16	(1,248)	(917)	(242,642)	(1,816)			5,629	5,594	05,290 8	(246,792)
December 31, 2018 (as adjusted)	59,533	46,483	136,575	168,155	17,793	160,249	5,628	5,594	85,306	685,316
Additions	102	360	130,575	697	1,793	•	-	5,594		
Disposals/retirement		(17)		697	(263)	2,128 (486)	4 (13)	-	23,053 (172)	27,965 (956)
Reclassifications	(3) 875	2,607	(2) 166	105	(263) 262	2,633	(354)	-	(7,787)	(1,493)
Acquisition of subsidiaries	16	2,607 50	100	105	202	2,033	(334)	-	(1,101)	(1,493)
Currency translation adjustments	(348)	(435)	(1,240)	(120)	(209)		(8)	-	(796)	(4,035)
	` '	, ,				` '	(-7	-	` '	
June 30, 2019 (Unaudited)	60,175	49,048	135,543	168,837	19,160	163,674	5,257	5,594	99,604	706,892
Accumulated Depreciation and Amortization										
January 1, 2018 (Audited)	4,310	25,148	46,740	45,088	12,210	92,019	1,399	4,884	-	231,798
Depreciation and amortization	191	1,729	10,740	6,308	1,141	8,127	274	9	-	28,519
Disposals/retirement	(58)	(422)	(8)	(16)	(658)	(1,195)	(33)	-	-	(2,390)
Reclassifications	(1,034)	(7,828)	-	-	(246)	(349)	(12)	-	-	(9,469)
Acquisition of subsidiaries	· -	75	17,973	-	31	732	32	-	-	18,843
Currency translation adjustments	13	234	126	257	126	358	(2)	=	=	1,112
December 31, 2018 (Audited)	3,422	18,936	75,571	51,637	12,604	99,692	1,658	4,893	-	268,413
Adjustment due to adoption of PFRS 16	-	(450)	(50,847)	(193)	(63)	-	(108)	-	-	(51,661)
December 31, 2018 (as adjusted)	3,422	18,486	24,724	51,444	12,541	99,692	1,550	4,893	-	216,752
Depreciation and amortization	101	876	2,672	3,143	509	4,030	163	3	_	11,497
Disposals/retirement	(3)	(5)	· -	· -	(248)	(419)	(13)	-	-	(688)
Reclassifications	(18)	657 <sup>°</sup>	189	-	(171)	(1,874)	(45)	-	-	(1,262)
Acquisition of subsidiaries	· <u>-</u>	7	-	-	` -	23	• -	-	-	30
Currency translation adjustments	(67)	(97)	(512)	(210)	(112)	(428)	(4)		-	(1,430)
June 30, 2019 (Unaudited)	3,435	19,924	27,073	54,377	12,519	101,024	1,651	4,896	-	224,899

Forward

	Land and Land Improvements	Buildings and Improvements	Power Plants	Refinery and Plant Equipment	Service Stations and Other Equipment	Equipment, Furniture and Fixtures	Leasehold Improvements	Mine and Mining Property	Capital Projects in Progress	Total
Accumulated Impairment Losses										
January 1, 2018 (Audited)	P266	P2,315	P-	P-	P-	P8,616	P27	P573	P-	P11,797
Impairment	-	454	-	-	-	163	-	-	-	617
Disposals/retirement	-	-	-	-	-	(13)	-	-	-	(13)
Reclassifications	(266)	(16)	-	-	-	26	-	-	-	(256)
Currency translation adjustments	-	(2)	-	-	-	145	(1)	-	-	142
December 31, 2018 (Audited)	-	2,751	-	-	-	8,937	26	573	-	12,287
Adjustment due to adoption of PFRS 16	-	(74)	-	-	-	-	-	-	-	(74)
December 31, 2018 (as adjusted)	-	2,677	-	-	-	8,937	26	573	-	12,213
Acquisition of subsidiaries	3	-	-	-	-	-	-	-	-	3
Currency translation adjustments	-	(85)	-	-	-	(245)	(1)	-	-	(331)
June 30, 2019 (Unaudited)	3	2,592	-	-	-	8,692	25	573	-	11,885
Carrying Amount										
December 31, 2018 (Audited)	P57,359	P25,713	P303,646	P118,334	P5,365	P51,620	P3,945	P128	P85,298	P651,408
June 30, 2019 (Unaudited)	P56,737	P26,532	P108,470	P114,460	P6,641	P53,958	P3,581	P125	P99,604	P470,108

### June 30, 2018

Cost	Land and Land Improvements	Buildings and Improvements	Power Plants	Refinery and Plant Equipment	Service Stations and Other Equipment	Equipment, Furniture and Fixtures	Leasehold Improvements	Mine and Mining Property	Capital Projects in Progress	Total
January 1, 2018 (Audited)	P67,136	P55,119	P296,611	P167,415	P17,441	P143,938	P3,805	P5,594	P69,102	P826,161
Additions	983	62	69	152	107	732	55	-	15,014	17,174
Disposals/retirement	-	(177)	(31)	(2)	(242)	(412)	(38)	-	(2)	(904)
Reclassifications	245	1,489	28,001	84	(163)		1,086	-	(32,860)	834
Acquisition of subsidiaries	873	974	53,382	-	-	2,382	38	-	23,483	81,132
Currency translation adjustments	621	1,267	1,129	893	590	1,989	6	-	686	7,181
June 30, 2018 (Unaudited)	69,858	58,734	379,161	168,542	17,733	151,581	4,952	5,594	75,423	931,578
Accumulated Depreciation and Amortization January 1, 2018 (Audited) Depreciation and amortization Disposals/retirement Reclassifications Acquisition of subsidiaries Currency translation adjustments	4,310 123 - 25 - 36	25,148 1,146 (173) 253 75 626	46,740 5,104 (7) (1) 18,004 415	45,088 3,105 (2) - - 639	12,210 487 (234) (269) - 326	92,019 3,989 (362) 40 724 1,040	1,399 129 (33) (9) 32	4,884 5 - - -	- - - - -	231,798 14,088 (811) 39 18,835 3,086
June 30, 2018 (Unaudited)	4,494	27,075	70,255	48,830	12,520	97,450	1,522	4,889	-	267,035
Accumulated Impairment Losses January 1, 2018 (Audited) Reclassifications Currency translation adjustments	266 - -	2,315 (17) 148	- - -	- - -	- - -	8,616 25 523	27 - -	573 - -	- - -	11,797 8 671
June 30, 2018 (Unaudited)	266	2,446	-	-	-	9,164	27	573	-	12,476
Carrying Amount										
June 30, 2018 (Unaudited)	P65,098	P29,213	P308,906	P119,712	P5,213	P44,967	P3,403	P132	P75,423	P652,067

Depreciation and amortization charged to operations amounted to P11,497 and P14,088 for the periods ended June 30, 2019 and 2018, respectively.

### 7. Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to equity holders of the Parent Company, net of dividends on preferred shares and distribution to holders of convertible perpetual securities (CPS), by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to equity holders of the Parent Company and the weighted-average number of issued and outstanding common shares during the period are adjusted for the effect of all potential dilutive debt or equity instruments.

Basic and diluted EPS is computed as follows:

<u> </u>	June 30	
	2019	2018
Net income attributable to equity holders of the Parent Company Less dividends on CPS for the period	P6,723 809	P3,200 809
Net income attributable to common shareholders of the Parent Company (a)	P5,914	P2,391
Weighted average number of common shares outstanding (in millions) (b)	330	330
Basic and diluted earnings per common share attributable to equity holders of the Parent		
Company (a/b)	P17.91	P7.24

Earnings per share are computed based on amounts in nearest peso.

As of June 30, 2019 and 2018, the Parent Company has no dilutive debt or equity instruments.

### 8. Dividends

The Board of Directors (BOD) of the Parent Company approved the declaration and payment of the following cash dividends to preferred stockholders as follows:

### **2019**

	Date of Declaration	Date of Record	Date of Payment	Dividend per Share
-	March 14, 2019 May 9, 2019	March 14, 2019 May 9, 2019	March 15, 2019 May 10, 2019	P279.00 279.00
2	018		,	
=	<u>5.15</u>			Dividend
_	Date of Declaration	Date of Record	Date of Payment	per Share
	March 15, 2018	March 15, 2018	March 16, 2018	P279.00

On August 8, 2019, the BOD of the Parent Company declared cash dividends at P139.50 per share to preferred shareholders of record as of August 8, 2019 to be paid on August 9, 2019.

### 9. Financial Risk and Capital Management Objectives and Policies

### Objectives and Policies

The Group has significant exposure to the following financial risks primarily from its use of financial instruments:

- Interest Rate Risk
- Foreign Currency Risk
- Commodity Price Risk
- Liquidity Risk
- Credit Risk

This note presents information about the exposure to each of the foregoing risks, the objectives, policies and processes for measuring and managing these risks, and for management of capital.

The principal non-trade related financial instruments of the Group include cash and cash equivalents, financial assets at FVPL, financial assets at FVOCI, financial assets at amortized cost, restricted cash, short-term and long-term loans, and derivative instruments. These financial instruments, except financial assets at FVPL and derivative instruments, are used mainly for working capital management purposes. The trade-related financial assets and financial liabilities of the Group such as trade and other receivables, noncurrent receivables and deposits, accounts payable and accrued expenses, lease liabilities and other noncurrent liabilities arise directly from and are used to facilitate its daily operations.

The outstanding derivative instruments of the Group such as commodity and currency options, forwards and swaps are intended mainly for risk management purposes. The Group uses derivatives to manage its exposures to foreign currency, interest rate and commodity price risks arising from the operating and financing activities.

The BOD has the overall responsibility for the establishment and oversight of the risk management framework of the Group.

The risk management policies of the Group are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The BOD constituted the Audit and Risk Oversight Committee to assist the BOD in fulfilling its oversight responsibility of the Group's corporate governance process relating to the: (a) quality and integrity of the consolidated financial statements and financial reporting process and the systems of internal accounting and financial controls; (b) performance of the internal auditors; (c) annual independent audit of the consolidated financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; (d) compliance with tax, legal and regulatory requirements; (e) evaluation of management's process to assess and manage the enterprise risk issues; and (f) fulfillment of the other responsibilities set out by the BOD. The Audit and Risk Oversight Committee shall prepare such reports as may

be necessary to document the activities of the committee in the performance of its functions and duties. Such reports shall be included in the annual report of the Group and other corporate disclosures as may be required by the Securities and Exchange Commission and/or the Philippine Stock Exchange, Inc.

The Audit and Risk Oversight Committee also oversees how management monitors compliance with the risk management policies and procedures of the Group and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. Internal Audit assists the Audit and Risk Oversight Committee in monitoring and evaluating the effectiveness of the risk management and governance processes of the Group. Internal Audit undertakes both regular and special reviews of risk management controls and procedures, the results of which are reported to the Audit and Risk Oversight Committee.

### Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates primarily to the long-term borrowings and investment securities. Investment securities acquired or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investment securities acquired or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest cost by using an optimal combination of fixed and variable rate debt instruments. The management is responsible for monitoring the prevailing market-based interest rate and ensures that the mark-up rates charged on its borrowings are optimal and benchmarked against the rates charged by other creditor banks.

On the other hand, the investment policy of the Group is to maintain an adequate yield to match or reduce the net interest cost from its borrowings pending the deployment of funds to their intended use in the operations and working capital management. However, the Group invests only in high-quality securities while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term fluctuations on the earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

The management of interest rate risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various standard and non-standard interest rate scenarios.

The Group uses interest rate swaps as hedges of the variability in cash flows attributable to movements in interest rates. The Group applies a hedge ratio of 1:1 and determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities, and notional amounts. The Group assesses whether the derivative designated in the hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method.

The following are the main sources of ineffectiveness in the hedge relationships:

- the effect of the counterparty's and the Group's own credit risk on the fair value of the derivative contracts, which is not reflected in the change in the fair value of the hedged cash flows attributable to the change in interest rates; and
- changes in the timing of the hedged transactions.

### Interest Rate Risk Table

The terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

June 30, 2019	<1 Year	1-2 Years	>2-3 Years	>3-4 Years	>4-5 Years	>5 Years	Total
Fixed Rate Philippine peso-denominated Interest rate Foreign currency-denominated (expressed in Philippine peso) Interest rate	P25,123 5.25% - 12.00% 1,972 4.7776% - 5.5959%	P32,546 4.9925% - 9.8754% 2,526 4.7776% - 5.5959%	P79,041 4.0032% - 9.885% 2,657 4.7776% - 5.5959%	P38,270 5.375% - 9.885% 33,130 4.7776% - 5.5959%	P87,787 4.5219% - 9.885% 1,012 5.5959%	P131,084 5.1792% - 9.885% 12,935 5.5959%	P393,851 54,232
Floating Rate Philippine peso-denominated Interest rate	946 BVAL + margin or BSP overnight rate, whichever is higher	1,438 BVAL + margin or BSP overnight rate, whichever is higher	1,700 BVAL + margin or BSP overnight rate, whichever is higher	2,289 BVAL + margin or BSP overnight rate, whichever is higher	292 BVAL + margin or BSP overnight rate, whichever is higher	-	6,665
Foreign currency-denominated (expressed in Philippine peso) Interest rate	7,984 LIBOR + margin	33,757 LIBOR + margin	23,376 LIBOR + margin	78,221 LIBOR + margin	33,811 LIBOR + margin	8,870 LIBOR + margin	186,019
	P36,025	P70,267	P106,774	P151,910	P122,902	P152,889	P640,767
December 31, 2018	<1 Year	1-2 Years	>2-3 Years	>3-4 Years	>4-5 Years	>5 Years	Total
Fixed Rate Philippine peso-denominated Interest rate Foreign currency-denominated (expressed in Philippine peso) Interest rate	P29,488 5.4583% - 12.00% 1,949 4.7776% - 5.5959%	P28,159 4.9925% - 8.6615% 2,477 4.7776% - 5.5959%	P51,765 4.0032% - 9.885% 2,607 4.7776% - 5.5959%	P49,110 4.8243% - 9.885% 1,838 4.7776% - 5.5959%	P49,465 4.5219% - 9.885% 33,965 4.7776% - 5.5959%	P161,404 5.1792% - 9.885% 12,222 5.5959%	P369,391 55,058
Floating Rate							
Philippine peso-denominated Interest rate	1,239 BVAL + margin or BSP overnight rate, whichever is higher	985 BVAL + margin or BSP overnight rate, whichever is higher	1,503 BVAL + margin or BSP overnight rate, whichever is higher	2,347 BVAL + margin or BSP overnight rate, whichever is higher	726 BVAL + margin or BSP overnight rate, whichever is higher	-	6,800
Foreign currency-denominated (expressed in Philippine peso) Interest rate	23,558 LIBOR + margin	20,051 LIBOR + margin	26,404 LIBOR + margin	14,956 LIBOR + margin	99,541 LIBOR + margin	8,756 LIBOR + margin	193,266
	P56,234	P51,672	P82,279	P68,251	P183,697	P182,382	P624,515

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) by P1,927 and P2,001 for the period ended June 30, 2019 and for the year ended December 31, 2018, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect. These changes are considered to be reasonably possible given the observation of prevailing market conditions in those periods. There is no impact on the Group's other comprehensive income.

### Foreign Currency Risk

The functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The exposure to foreign currency risk results from significant movements in foreign exchange rates that adversely affect the foreign currency-denominated transactions of the Group. The risk management objective with respect to foreign currency risk is to reduce or eliminate earnings volatility and any adverse impact on equity. The Group enters into foreign currency hedges using a combination of non-derivative and derivative instruments such as foreign currency forwards, options or swaps to manage its foreign currency risk exposure.

Short-term currency forward contracts (deliverable and non-deliverable) and options are entered into to manage foreign currency risks arising from importations, revenue and expense transactions, and other foreign currency-denominated obligations. Currency swaps are entered into to manage foreign currency risks relating to long-term foreign currency-denominated borrowings.

Certain derivative contracts are designated as cash flow hedges. The Group applies a hedge ratio of 1:1 and determines the existence of an economic relationship between the hedging instrument and hedged item based on the currency, amount and timing of the cash flows. The Group assesses whether the derivatives designated in the hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the cumulative dollar-offset and hypothetical derivative method.

The following are the main sources of ineffectiveness in the hedge relationships:

- the effect of the counterparty's and the Group's own credit risk on the fair value of the derivative contracts, which is not reflected in the change in the fair value of the hedged cash flows attributable to the change in foreign exchange rates; and
- changes in the timing of the hedged transactions.

Information on the Group's foreign currency-denominated monetary assets and monetary liabilities and their Philippine peso equivalents is as follows:

_	June 30, 2019		December 31, 2018	
	US	Peso	US	Peso
9	Dollar	Equivalent	Dollar	Equivalent
Assets				
Cash and cash equivalents	US\$3,039	P155,821	US\$2,444	P128,554
Trade and other receivables	561	28,854	770	40,482
Prepaid expenses and other				
current assets	11	556	17	926
Noncurrent receivables	75	3,850	87	4,552
	3,686	189,081	3,318	174,514
Liabilities				
Loans payable	319	16,358	821	43,147
Accounts payable and				
accrued expenses	1,463	78,984	1,475	77,574
Long-term debt (including				
current maturities)	4,688	240,251	4,722	248,324
Lease liabilities (including				
current portion)	1,464	74,984	1,499	78,799
Other noncurrent liabilities	469	24,040	457	24,040
	8,403	434,617	8,974	471,884
Net foreign currency-				
denominated monetary				
liabilities	(US\$4,717)	(P245,536)	(US\$5,656)	(P297,370)

The Group reported net gain (losses) on foreign exchange amounting to P4,737 and (P14,437) for the periods ended June 30, 2019 and 2018, respectively, with the translation of its foreign currency-denominated assets and liabilities (Note 4). These mainly resulted from the movements of the Philippine peso against the US dollar as shown in the following table:

	US Dollar	
	to Philippine Peso	
June 30, 2019	51.24	
December 31, 2018	52.58	
June 30, 2018	53.34	
December 31, 2017	49.93	

The management of foreign currency risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various foreign currency exchange rate scenarios.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) and the Group's equity (due to translation of results and financial position of foreign operations):

	P1 Decrease in the US Dollar Exchange Rate		P1 Increase in the US Dollar Exchange Rate		
	Effect on		Effect on		
	Income before	Effect on	Income before	Effect on	
June 30, 2019	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P2,585)	(P2,248)	P2,585	P2,248	
Trade and other receivables	(206)	(520)	206	520	
Prepaid expenses and other	, ,	, ,			
current assets	(8)	(9)	8	9	
Noncurrent receivables	(19)	(70)	19	70	
	(2,818)	(2,847)	2,818	2,847	
Loans payable	205	258	(205)	(258)	
Accounts payable and accrued			` ,	, ,	
expenses	906	1,405	(906)	(1,405)	
Long-term debt (including					
current maturities)	3,966	3,498	(3,966)	(3,499)	
Lease liabilities (including					
current portion)	1,429	1,035	(1,429)	(1,034)	
Other noncurrent liabilities	462	377	(462)	(377)	
	6,968	6,573	(6,968)	(6,573)	
	P4,150	P3,726	(P4,150)	(P3,726)	
	P1 Decrea	se in the	P1 Increas	e in the	
	US Dollar Excl	hange Rate	US Dollar Exch	nange Rate	
	Effect on		Effect on		
	Income before	Effect on	Income before	Effect on	
December 31, 2018	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P2,031)	(P1,835)	P2,031	P1,835	
Trade and other receivables	(262)	(740)	262	740	
Prepaid expenses and other					
current assets	(8)	(16)	8	16	
Noncurrent receivables	(30)	(77)	30	77	
	(2,331)	(2,668)	2,331	2,668	
Loans payable	575	649	(575)	(649)	
Accounts payable and accrued					
expenses	937	1,404	(937)	(1,404)	
Long-term debt (including					
current maturities)	4,016	3,517	(4,016)	(3,517)	
Finance lease liabilities			<b>(-</b> )	// a==:	
(including current portion)	785	1,050	(785)	(1,050)	
Other noncurrent liabilities					
	307	366	(307)	(366)	
	307 6,620	366 6,986	(307) (6,620)	(366) (6,986)	

Exposures to foreign exchange rates vary during the period depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

P4,289

P4,318

(P4,289)

(P4,318)

### Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in commodity prices.

The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost.

SMC enters into commodity derivative on behalf of its subsidiaries to reduce cost by optimizing purchasing synergies within the Group and managing inventory levels of common materials.

Commodity Swaps, Futures and Options. Commodity swaps, futures and options are used to manage the Group's exposures to volatility in prices of certain commodities such as fuel oil, crude oil, coal, aluminum, soybean meal and wheat.

Commodity Forwards. The Group enters into forward purchases of various commodities. The prices of the commodity forwards are fixed either through direct agreement with suppliers or by reference to a relevant commodity price index.

### Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty to meet payment obligations when they fall under normal and stress circumstances.

The Group's objectives to manage its liquidity risk are as follows: (a) to ensure that adequate funding is available at all times; (b) to meet commitments as they arise without incurring unnecessary costs; (c) to be able to access funding when needed at the least possible cost; and (d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps and surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted receipts and payments used for liquidity management.

Financial Assets Cash and cash equivalents P267,667 P267,667 P- P- Trade and other receivables - net 134,878 134,878 134,878 - Derivative assets (included under "Prepaid expenses,"	P-
net 134,878 134,878 Derivative assets (included	
	-
other current assets" and  "Other noncurrent assets"	
accounts) 1,357 1,357 929 150 278  Investments at FVPL (included under "Prepaid expenses and other current assets"	-
account) 268 268 Financial assets at FVOCI (included under "Prepaid expenses and other current assets" and "Investments in equity and debt instruments"	
Financial assets at amortized cost (included under "Prepaid expenses and other current assets" and "Investments in equity and	5,758
debt instruments" accounts)  Noncurrent receivables and deposits - net (included under "Other noncurrent assets"	-
account) 21,682 21,855 - 558 17,674 3 Restricted cash (included under "Prepaid expenses and other current assets" and "Other noncurrent assets"	3,623
accounts) 9,326 9,326 4,224 5,102 -	-
Financial Liabilities	
Loans payable 173,126 173,995 173,995 Accounts payable and accrued expenses (excluding current retirement liabilities, derivative liabilities, infrastructure restoration obligation (IRO), deferred income and other current non-financial	-
liabilities) 157,049 157,342 Derivative liabilities (included under "Accounts payable and accrued expenses" and "Other noncurrent liabilities"	-
accounts) 3,289 3,289 2,021 259 1,009	-
	181,604
Lease liabilities (including current portion) 160,148 189,158 30,572 31,988 78,723 47	47,875
Other noncurrent liabilities (excluding noncurrent retirement liabilities, IRO, asset retirement obligation (ARO), accrual for mine rehabilitation and decommissioning, and other	
noncurrent non-financial liabilities) 27,398 27,398 - 17,233 9,235	930

December 31, 2018	Carrying Amount	Contractual Cash Flow	1 Year or Less	> 1 Year - 2 Years	> 2 Years - 5 Years	Over 5 Years
Financial Assets Cash and cash equivalents	P243,545	P243,545	P243,545	P-	P-	P-
Trade and other receivables -			•		,	,
net Derivative assets (included under "Prepaid expenses and other current assets" and "Other noncurrent	125,042	125,042	125,042	-	-	-
assets" accounts) Financial assets at FVPL (included under "Prepaid expenses and other current	1,545	1,545	1,174	371	-	-
assets" account) Financial assets at FVOCI (included under "Prepaid expenses and other current assets" and "Investments in equity and debt instruments	254	254	254	-	-	-
accounts) Financial assets at amortized cost (incuded under "Prepaid expenses and other current assets" and "Investments in equity and	5,937	6,026	60	46	235	5,685
debt instruments" accounts)  Noncurrent receivables and deposits - net (included under "Other noncurrent	226	247	49	77	121	-
assets - net" account) Restricted cash (included under "Prepaid expenses and other current assets" and "Other noncurrent	19,221	19,516	-	2,870	16,304	342
assets - net" accounts) Financial Liabilities	14,032	14,032	9,038	4,994	-	-
Loans payable Accounts payable and accrued expenses (excluding current retirement liabilities, derivative liabilities, IRO, deferred income and other current	192,968	193,914	193,914	-	-	-
non-financial liabilities) Derivative liabilities (included under "Accounts payable and accrued expenses" and "Other noncurrent liabilities"	158,415	158,724	158,724	-	-	-
accounts) Long-term debt (including	2,495	2,495	1,929	566	-	-
current maturities) Finance lease liabilities	617,545	783,282	89,247	82,220	400,027	211,788
(including current portion) Other noncurrent liabilities (excluding noncurrent retirement liabilities, IRO, ARO, accrual for mine rehabilitation and decommissioning and other	152,539	169,173	27,042	29,698	76,222	36,211
noncurrent non-financial liabilities)	29,216	31,709		17,776	9,330	4,603

# Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from trade and other receivables and investment securities. The Group manages its credit risk mainly through the application of transaction limits and close risk monitoring. It is the Group's policy to enter into transactions with a wide diversity of creditworthy counterparties to mitigate any significant concentration of credit risk.

The Group has regular internal control reviews to monitor the granting of credit and management of credit exposures.

## Trade and Other Receivables

The exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, as these factors may have an influence on the credit risk.

The Group obtains collateral or arranges master netting agreements, where appropriate, so that in the event of default, the Group would have a secured claim.

The Group has established a credit policy under which each new customer is analyzed individually for creditworthiness before the standard payment and delivery terms and conditions are offered. The Group ensures that sales on account are made to customers with appropriate credit history. The Group has detailed credit criteria and several layers of credit approval requirements before engaging a particular customer or counterparty. The review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer and are reviewed on a regular basis. Customers that fail to meet the benchmark creditworthiness may transact with the Group only on a prepayment basis.

## Investment in Debt Instruments

The Group limits its exposure to credit risk by investing only in liquid debt instruments with counterparties that have high credit ratings. The Group monitors changes in credit risk by tracking published external credit ratings. To determine whether published ratings remain up to date and to assess whether there has been a significant increase in credit risk at the reporting date that has not been reflected in published ratings, the Group supplements this by reviewing changes in bond yields.

## Credit Quality

In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

The credit quality of financial assets is being managed by the Group using internal credit ratings. Credit quality of the financial assets were determined as follows:

High grade includes deposits or placements to reputable banks and companies with good credit standing. High grade financial assets include cash and cash equivalents and derivative assets.

Standard grade pertains to receivables from counterparties with satisfactory financial capability and credit standing based on historical data, current conditions and the Group's view of forward-looking information over the expected lives of the receivables. Standard grade financial assets include trade and other receivables and non-current receivables and deposits.

Receivables with high probability of delinquency and default were fully provided with allowance for impairment losses.

Financial information on the Group's maximum exposure to credit risk, without considering the effects of collaterals and other risk mitigation techniques, is presented below.

	June 30, 2019	December 31, 2018
Cash and cash equivalents (excluding		
cash on hand)	P264,658	P240,014
Trade and other receivables - net	134,878	125,042
Derivative assets	1,357	1,545
Investment in debt instruments at FVOCI	161	206
Investments in debt instruments at		
amortized cost	226	226
Noncurrent receivables and deposits - net	21,682	19,221
Restricted cash	9,326	14,032
	P432,288	P400,286

The table below presents the Group's exposure to credit risk and shows the credit quality of the financial assets by indicating whether the financial assets are subjected to 12-month expected credit losses (ECL) or lifetime ECL. Assets that are credit-impaired are separately presented.

			June 30, 201	9		
_	Financia	al Assets at Amor	tized Cost			
_	12-Month ECL	Lifetime ECL not Credit Impaired	Lifetime ECL Credit Impaired	Financial Assets at FVPL	Financial Assets at FVOCI	Total
Cash and cash equivalents						
(excluding cash on hand)	P264,658	P-	P-	P-	P-	P264,658
Trade and other receivables	134,878	-	12,825	-	-	147,703
Derivative assets		-	•	1,357	-	1,357
Investment in debt instruments at FVOCI	-	-	-	· -	161	161
Investment in debt instruments at amortized cost	111	115	-	-	-	226
Noncurrent receivables and					-	
deposits	-	21,682	474	-		22,156
Restricted cash	4,224	5,102	-	-	-	9,326

	December 31, 2018						
_	Financia	al Assets at Amorti	zed Cost				
	12-Month ECL	Lifetime ECL not Credit Impaired	Lifetime ECL Credit Impaired	Financial Assets at FVPL	Financial Assets at FVOCI	Tota	
Cash and cash equivalents							
(excluding cash on hand)	P240,014	P-	P-	P-	P-	P240,014	
Trade and other receivables	125,042	-	13,223	-	-	138,265	
Derivative assets	· -	-	· -	1,545	-	1,545	
Investment in debt instruments at FVOCI	-	-	-	· -	206	206	
Investment in debt instruments at							
amortized cost	40	186	-	-	-	226	
Noncurrent receivables and							
deposits	-	19,221	493	-	-	19,714	
Restricted cash	9,038	4,994	-	-	-	14,032	

The aging of receivables is as follows:

June 30, 2019	Trade	Non-trade	Amounts Owed by Related Parties	Total
Current	P61,406	P27,078	P10,734	P99,218
Past due:				
1 - 30 days	7,386	1,499	473	9,358
31 - 60 days	2,045	725	4	2,774
61 - 90 days	1,021	604	4	1,629
Over 90 days	11,342	22,608	774	34,724
	P83,200	P52,514	P11,989	P147,703

			Amounts Owed by Related	
December 31, 2018	Trade	Non-trade	Parties	Total
Current	P52,659	P22,353	P10,318	P85,330
Past due:				
1 - 30 days	8,450	1,048	340	9,838
31 - 60 days	2,800	3,398	9	6,207
61 - 90 days	1,071	1,710	2	2,783
Over 90 days	11,540	21,749	818	34,107
	P76,520	P50,258	P11,487	P138,265

Various collaterals for trade receivables such as bank guarantees, time deposits and real estate mortgages are held by the Group for certain credit limits.

The Group believes that the unimpaired amounts that are past due by more than 30 days are still collectible based on historical payment behavior and analyses of the underlying customer credit ratings. There are no significant changes in their credit quality.

The Group computes impairment loss on receivables based on past collection experience, current circumstances and the impact of future economic conditions, if any, available at the reporting period. There are no significant changes in the credit quality of the counterparties during the period.

The Group's cash and cash equivalents, derivative assets, financial assets at FVOCI, financial assets at amortized cost and restricted cash are placed with reputable entities with high quality external credit ratings.

The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables and noncurrent receivables and deposits is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous counterparties.

The Group does not execute any credit guarantee in favor of any counterparty.

## Financial and Other Risks Relating to Livestock

The Group is exposed to financial risks arising from the change in cost and supply of feed ingredients and the selling prices of chicken, hogs and cattle and related products, all of which are determined by constantly changing market forces such as supply and demand and other factors. The other factors include environmental regulations, weather conditions and livestock diseases for which the Group has little control. The mitigating factors are listed below:

The Group is subject to risks affecting the food industry, generally, including risks posed by food spoilage and contamination. Specifically, the fresh meat industry is regulated by environmental, health and food safety organizations and regulatory sanctions. The Group has put into place systems to monitor food safety risks throughout all stages of manufacturing and processing to mitigate these risks. Furthermore, representatives from the government regulatory agencies are present at all times during the processing of dressed chicken, hogs and cattle in all dressing and meat plants and issue certificates accordingly. The authorities, however, may impose additional regulatory requirements that may require significant capital investment at short notice.

- The Group is subject to risks relating to its ability to maintain animal health status considering that it has no control over neighboring livestock farms. Livestock health problems could adversely impact production and consumer confidence. However, the Group monitors the health of its livestock on a daily basis and proper procedures are put in place.
- The livestock industry is exposed to risk associated with the supply and price of raw materials, mainly grain prices. Grain prices fluctuate depending on the harvest results. The shortage in the supply of grain will result in adverse fluctuation in the price of grain and will ultimately increase the Group's production cost. If necessary, the Group enters into forward contracts to secure the supply of raw materials at a reasonable price.

## Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (financial assets at FVPL and FVOCI). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

# Capital Management

The Group maintains a sound capital base to ensure its ability to continue as a going concern, thereby continue to provide returns to stockholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce cost of capital.

The Group manages its capital structure and makes adjustments in the light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, pay-off existing debts, return capital to shareholders or issue new shares.

The Group defines capital as paid-in capital stock, additional paid-in capital, CPS and retained earnings, both appropriated and unappropriated. Other components of equity such as treasury stock, and equity reserves are excluded from capital for purposes of capital management.

The Group monitors capital on the basis of debt-to-equity ratio, which is calculated as total debt divided by total equity. Total debt is defined as total current liabilities and total noncurrent liabilities, while equity is total equity as shown in the consolidated statements of financial position.

The BOD has overall responsibility for monitoring capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the external environment and the risks underlying the Group's business, operation and industry.

The Group, except for BOC which is subject to certain capitalization requirements by the Bangko Sentral ng Pilipinas, is not subject to externally imposed capital requirements.

## 10. Financial Assets and Financial Liabilities

Recognition and Initial Measurement. A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument.

A financial asset (unless a trade receivable without a significant financing component) or financial liability is initially measured at the fair value of the consideration given or received. The initial measurement of financial instruments, except for those designated as at FVPL, includes transaction costs. A trade receivable without a significant financing component is initially measured at the transaction price.

## Financial Assets

The Group classifies its financial assets, at initial recognition, as subsequently measured at amortized cost, FVOCI and FVPL. The classification depends on the contractual cash flow characteristics of the financial assets and the business model of the Group for managing the financial assets.

Subsequent to initial recognition, financial assets are not reclassified unless the Group changes the business model for managing financial assets. All affected financial assets are reclassified on the first day of the reporting period following the change in the business model.

The business model refers to how the Group manages the financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. The Group considers the following information in assessing the objective of the business model in which a financial asset is held at a portfolio level, which reflects the way the business is managed and information is provided to management:

- the stated policies and objectives for the portfolio and the operation of those policies in practice;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how employees of the business are compensated; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

The Group considers the contractual terms of the instrument in assessing whether the contractual cash flows are solely payments of principal and interest. For purposes of this assessment, "Principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin. The assessment includes whether the financial asset contains a contractual term that could change the timing or amount of

contractual cash flows such that it would not meet this condition. The Group considers the following in making the assessment:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features:
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets.

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

For purposes of subsequent measurement, financial assets are classified in the following categories: financial assets at amortized cost, financial assets at FVOCI (with or without recycling of cumulative gains and losses) and financial assets at FVPL.

Financial Assets at Amortized Cost. A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVPL:

- it is held within a business model with the objective of holding financial assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognized in the consolidated statements of income when the financial asset is derecognized, modified or impaired.

The Group's cash and cash equivalents, trade and other receivables, investment in debt instruments at amortized cost, noncurrent receivables and deposits, and restricted cash are included under this category.

Financial Assets at FVOCI. Investment in debt instruments is measured at FVOCI if it meets both of the following conditions and is not designated as at FVPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At initial recognition of an investment in equity instrument that is not held for trading, the Group may irrevocably elect to present subsequent changes in the fair value in other comprehensive income. This election is made on an instrument-by-instrument basis.

Financial assets at FVOCI are subsequently measured at fair value. Changes in fair value are recognized in other comprehensive income.

Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment on investment in debt instruments are recognized in the consolidated statements of income. When investment in debt instruments at FVOCI is derecognized, the related accumulated gains or losses previously reported in the consolidated statements of changes in equity are transferred to and recognized in the consolidated statements of income.

Dividends earned on holding an investment in equity instrument are recognized as dividend income in the consolidated statements of income when the right to receive the payment has been established, unless the dividend clearly represents a recovery of the part of the cost of the investment. When investment in equity instruments at FVOCI is derecognized, the related accumulated gains or losses previously reported in the consolidated statements of changes in equity are never reclassified to the consolidated statements of income.

The Group's investments in equity and debt instruments at FVOCI are classified under this category.

Financial Assets at FVPL. All financial assets not classified as measured at amortized cost or FVOCI are measured at FVPL. This includes derivative financial assets that are not designated as cash flow hedge. Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVPL.

At initial recognition, the Group may irrevocably designate a financial asset as at FVPL if the designation eliminates or significantly reduces an accounting mismatch that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on different bases.

The Group carries financial assets at FVPL using their fair values. Attributable transaction costs are recognized in the consolidated statements of income as incurred. Changes in fair value and realized gains or losses are recognized in the consolidated statements of income. Fair value changes from derivatives accounted for as part of an effective cash flow hedge are recognized in other comprehensive income. Any interest earned from investment in debt instrument designated as at FVPL is recognized in the consolidated statements of income. Any dividend income from investment in equity instrument is recognized in the consolidated statements of income when the right to receive payment has been established, unless the dividend clearly represents a recovery of the part of the cost of the investment.

The Group's derivative assets that are not designated as cash flow hedge and investments in equity instruments at FVPL are classified under this category.

# Financial Liabilities

The Group classifies its financial liabilities, at initial recognition, in the following categories: financial liabilities at FVPL and other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition. All financial

liabilities are recognized initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

Financial Liabilities at FVPL. Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values, except those covered by hedge accounting relationships, are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in the consolidated statements of income. Fair value changes from derivatives accounted for as part of an effective accounting hedge are recognized in other comprehensive income and presented in the consolidated statements of changes in equity. Any interest expense incurred is recognized as part of "Interest expense and other financing charges" account in the consolidated statements of income.

The Group's derivative liabilities that are not designated as cash flow hedge are classified under this category.

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified as at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest rate of the liability. The effective interest rate amortization is included in "Interest expense and other financing charges" account in the consolidated statements of income. Gains and losses are recognized in the consolidated statements of income when the liabilities are derecognized as well as through the amortization process.

Debt issue costs are considered as an adjustment to the effective yield of the related debt and are deferred and amortized using the effective interest method. When a loan is paid, the related unamortized debt issue costs at the date of repayment are recognized in the consolidated statements of income.

The Group's liabilities arising from its trade or borrowings such as loans payable, accounts payable and accrued expenses, long-term debt, lease liabilities and other noncurrent liabilities are included under this category.

### Derecognition of Financial Assets and Financial Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor

retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes the associated liability. The transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group is required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statements of income.

## Impairment of Financial Assets

The Group recognizes allowance for ECL on financial assets at amortized cost and investments in debt instruments at FVOCI.

ECLs are probability-weighted estimates of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e., the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive), discounted at the effective interest rate of the financial asset, and reflects reasonable and supportable information that is available without undue cost or effort about past events, current conditions and forecasts of future economic conditions.

The Group recognizes an allowance for impairment based on either 12-month or lifetime ECLs, depending on whether there has been a significant increase in credit risk since initial recognition.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group recognizes lifetime ECLs for receivables that do not contain significant financing component. The Group uses provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the borrowers and the economic environment.

At each reporting date, the Group assesses whether these financial assets at amortized cost and investments in debt instruments at FVOCI are credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired include observable data about the following events:

(a) significant financial difficulty of the issuer or the borrower;

- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- (e) the disappearance of an active market for that financial asset because of financial difficulties; or
- (f) the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

The Group considers a financial asset to be in default when a counterparty fails to pay its contractual obligations, or there is a breach of other contractual terms, such as covenants.

The Group directly reduces the gross carrying amount of a financial asset when there is no reasonable expectation of recovering the contractual cash flows on a financial asset, either partially or in full. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

The ECLs on financial assets at amortized cost are recognized as allowance for impairment losses against the gross carrying amount of the financial asset, with the resulting impairment losses (or reversals) recognized in the consolidated statements of income. The ECLs on investments in debt instruments at FVOCI are recognized as accumulated impairment losses in other comprehensive income, with the resulting impairment losses (or reversals) recognized in the consolidated statements of income.

## Classification of Financial Instruments between Liability and Equity

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole or in part, the amount separately determined as the fair value of the liability component on the date of issue.

# Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

The table below presents a comparison by category of the carrying amounts and fair values of the Group's financial instruments:

	June 30	), 2019	December 31, 2018		
-	Carrying	Fair	Carrying	Fair	
	Amount	Value	Amount	Value	
nancial Assets					
ash and cash equivalents	P267,667	P267,667	P243,545	P243,545	
ade and other receivables - net	134,878	134,878	125,042	125,042	
erivative assets (included under "Prepaid expenses and other current assets" and "Other noncurrent assets - net" accounts)	1,357	1,357	1,545	1,545	
nancial assets at FVPL (included under 'Prepaid expenses and other current	1,337	1,337	1,343	1,545	
assets" account)	268	268	254	254	
nancial assets at FVOCI (including current portion presented under "Prepaid expenses and other current assets"					
account)	5,919	5,919	5,937	5,937	
nancial assets at amortized cost (included under "Prepaid expenses and other current assets" and "Investments in equity and	,		·	·	
debt instruments" accounts) oncurrent receivables and deposits - net (included under "Other noncurrent assets -	226	226	226	226	
net" account)	21,682	21,682	19,221	19,221	
estricted cash (included under "Prepaid					
expenses and other current assets" and					
'Other noncurrent assets - net" accounts)	9,326	9,326	14,032	14,032	
nancial Liabilities					
pans payable counts payable and accrued expenses (excluding current retirement liabilities, derivative liabilities, IRO, deferred income	173,126	173,126	192,968	192,968	
and other current non-financial liabilities) erivative liabilities (included under 'Accounts payable and accrued expenses"	157,049	157,049	158,415	158,415	
and "Other noncurrent liabilities" accounts)	3,289	3,289	2,495	2,495	
ong-term debt (including current maturities)	633,619	673,637	617,545	623,889	
ease liabilities (including current portion)	160,148	160,148	152,539	152,539	
ther noncurrent liabilities (excluding noncurrent retirement liabilities, IRO, ARO, deferred income, accrual for mine rehabilitation and decommissioning and					
other noncurrent non-financial liabilities)	27,398	27,398	29,216	29,216	

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables, Noncurrent Receivables and Deposits and Restricted Cash. The carrying amount of cash and cash equivalents, and trade and other receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of noncurrent receivables and deposits and restricted cash, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

Derivatives. The fair values of forward exchange contracts are calculated by reference to current forward exchange rates. In the case of freestanding currency and commodity derivatives, the fair values are determined based on quoted prices obtained from their respective active markets. Fair values for stand-alone derivative instruments that are not quoted from an active market and for embedded derivatives are based on valuation models used for similar instruments using both observable and non-observable inputs.

Financial Assets at FVPL and Financial Assets at FVOCI. The fair values of publicly traded instruments and similar investments are based on quoted market prices in an active market. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets.

Loans Payable and Accounts Payable and Accrued Expenses. The carrying amount of loans payable and accounts payable and accrued expenses approximates fair value due to the relatively short-term maturities of these financial instruments.

Long-term Debt, Lease Liabilities and Other Noncurrent Liabilities. The fair value of interest-bearing fixed-rate loans is based on the discounted value of expected future cash flows using the applicable market rates for similar types of instruments as of reporting date. Discount rates used for Philippine peso-denominated loans range from 4.2% to 5.1% and 5.2% to 7.1% as of June 30, 2019 and December 31, 2018, respectively. The discount rates used for foreign currency-denominated loans range from 1.7% to 2.3% and 2.5% to 3.0% as of of June 30, 2019 and December 31, 2018, respectively. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

## **Derivative Financial Instruments and Hedging Accounting**

The Group uses derivative financial instruments, such as forwards, swaps and options to manage its exposure on foreign currency, interest rate and commodity price risks. Derivative financial instruments are initially recognized at fair value on the date the derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative. Changes in the fair value of derivatives that are not designated as hedging instruments are recognized in the consolidated statements of income.

## Freestanding Derivatives

The Group designates certain derivatives as hedging instruments to hedge the exposure to variability in cash flows associated with recognized liabilities arising from changes in foreign exchange rates and interest rates.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in fair value or cash flows of the hedged item.

Cash Flow Hedge. When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognized in other comprehensive income and accumulated in the hedging reserve. The effective portion of changes in the fair value of the derivative that is recognized in other comprehensive income is limited to the cumulative change in fair value of the hedged item. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in the consolidated statements of income.

The Group designates only the intrinsic value of options and the change in fair value of the spot element of forward contracts as the hedging instrument in cash flow hedging relationships. The change in fair value of the time value of options, the forward element of forward contracts and the foreign currency basis spread of financial instruments are separately accounted for as cost of hedging and recognized in other comprehensive income. The cost of hedging is removed from other comprehensive income and recognized in the consolidated statements of income, either over the period of the hedge if the hedge is time related, or when the hedged transaction affects the consolidated statements of income if the hedge is transaction related.

When the hedged transaction subsequently results in the recognition of a non-financial item, the amount accumulated in equity is transferred and included in the initial cost of the hedged asset or liability. For all other hedged transactions, the amount accumulated in equity is reclassified to the consolidated statements of income as a reclassification adjustment in the same period or periods during which the hedged cash flows affect the consolidated statements of income.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument expires, is sold, is terminated or is exercised, hedge accounting is discontinued prospectively. The amount that has been accumulated in equity is: (a) retained until it is included in the cost of non-financial item on initial recognition, for a hedge of a transaction resulting in the recognition of a non-financial item; or (b) reclassified to the consolidated statements of income as a reclassification adjustment in the same period or periods as the hedged cash flows affect the consolidated statements of income, for other cash flow hedges. If the hedged future cash flows are no longer expected to occur, the amounts that have been accumulated in equity are immediately reclassified to the consolidated statements of income.

#### **Embedded Derivatives**

The Group assesses whether embedded derivatives are required to be separated from the host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if the host contract is not a financial asset and all of the following conditions are met:

- (a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- (b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- (c) the hybrid or combined instrument is not recognized as at FVPL.

However, an embedded derivative is not separated if the host contract is a financial asset.

Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

Embedded derivatives that are bifurcated from the host contracts are accounted for either as financial assets or financial liabilities at FVPL.

## Derivative Instruments Accounted for as Cash Flow Hedges

The Group designated the following derivative financial instruments as cash flow hedges:

	Maturity						
June 30, 2019	1 Year or Less	> 1 Year - 2 Years	> 2 Years - 5 Years	Total			
Foreign currency risk Call spread swaps Notional amount Average strike rate	US\$61 P52.87 to P55.58	US\$211 P52.83 to P56.15	US\$236 P52.83 to P56.15	US\$508			
Foreign currency and interest rate risk Cross currency swap Notional amount Strike rate Fixed interest rate	US\$10 P47.00 to P57.50 5.80%	US\$20 P47.00 to P57.50 5.80%	US\$240 P47.00 to P57.50 4.50% to 5.80%	US\$270			
		Maturi					
December 31, 2018	1 Year or Less	> 1 Year - 2 Years	> 2 Years - 5 Years	Total			
Foreign currency risk Currency forwards Notional amount Average forward rate	US\$15 P54.27	US\$-	US\$- -	US\$15			
Call spread swaps Notional amount Average strike rate	US\$22 P53.87 to P57.37	US\$65 P53.94 to P57.05	US\$220 P52.95 to P57.16	US\$307			
Foreign currency and interest rate risk Cross currency swap Notional amount Strike rate Fixed interest rate	US\$- - 5.80%	US\$- - 5.80%	US\$120 P54.31 5.80%	US\$120			

The following are the amounts relating to hedged items:

June 30, 2019	Change in Fair Value Used for Measuring Hedge Ineffectiveness	Hedging Reserve	Cost of Hedging Reserve
Foreign currency risk US dollar-denominated borrowings Foreign currency and interest rate risks	P216	P-	(P125)
US dollar-denominated borrowings	631	(805)	371
December 31, 2018	Change in Fair Value Used for Measuring Hedge Ineffectiveness	Hedging Reserve	Cost of Hedging Reserve
Foreign currency risk US dollar-denominated borrowings Foreign currency and interest rate risks US dollar-denominated borrowings	P11	P- (538)	(P77) 419

There are no amounts remaining in the hedging reserve from hedging relationships for which hedge accounting is no longer applied.

The following are the amounts related to the designated hedging instruments:

June 30, 2019	Notional _ Amount	Carrying Assets	Amount Liabilities	Line Item in the Consolidated Statement of Financial Position where the Hedging Instrument is Included	Changes in the Fair Value of the Hedging Instrument Recognized in Other Comprehensive Income	Cost of Hedging Recognized in Other Comprehensive Income	Amount Reclassified from Hedging Reserve to the Consolidated Statement of Income	Amount Reclassified from Cost of Hedging Reserve to the Consolidated Statement of Income	Line Item in the Consolidated Statement of Income Affected by the Reclassification
Foreign currency risk: Call spread swaps	US\$508	P450	P549	Prepaid expenses and other current assets, Other noncurrent assets, Accounts payable and accrued expenses and Other noncurrent liabilities	(P216)	(P221)	P-	P153	Interest expense and other financing charges, and Other income (charges)
Foreign currency and interest rate risk: Cross currency swap	270	10	1,080	Other noncurrent assets, Accounts payable and accrued expenses and Other noncurrent liabilities	(631)	(85)	325	16	Interest expense and other financing charges, and Other income (charges)
December 31, 2018	Notional _ Amount	Carrying Assets	Amount Liabilities	Line Item in the Consolidated Statement of Financial Position where the Hedging Instrument is Included	Changes in the Fair Value of the Hedging Instrument Recognized in Other Comprehensive Income	Cost of Hedging Recognized in Other Comprehensive Income	Amount Reclassified from Hedging Reserve to the Consolidated Statement of Income	Amount Reclassified from Cost of Hedging Reserve to the Consolidated Statement of Income	Line Item in the Consolidated Statement of Income Affected by the Reclassification
Foreign currency risk: Currency forwards Call spread swaps	US\$15 307	P- 386	P15 332	Accounts payable and accrued expenses Prepaid expenses and other current assets, Other noncurrent assets, Accounts payable and accrued expenses and Other noncurrent liabilities	(P11) -	(P4) (183)	P11 -	P7 70	Other income (charges) Interest expense and other financing charges, and Other income (charges)
Foreign currency and interest rate risk: Cross currency swap	120	-	377	Other noncurrent liabilities	(1,020)	598	252	-	Interest expense and other financing charges, and Other income (charges)

No ineffectiveness was recognized in the 2019 and 2018 consolidated statement of income.

The table below provides a reconciliation by risk category of components of equity and analysis of other comprehensive income items, net of tax, resulting from cash flow hedge accounting.

	June 30, 2019		December	31, 2018
		Cost of		Cost of
	Hedging	Hedging	Hedging	Hedging
	Reserve	Reserve	Reserve	Reserve
Balance, beginning	(P538)	P342	P-	P-
Changes in fair value:	, ,			
Foreign currency risk	-	(221)	(11)	(187)
Foreign currency risk				
and interest rate risk	(706)	(85)	(1,020)	598
Amount reclassified to				
profit or loss	325	169	263	77
Tax effect	114	41	230	(146)
Balance, ending	(P805)	P246	(P538)	P342

## Derivative Instruments not Designated as Hedges

The Group enters into certain derivatives as economic hedges of certain underlying exposures. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are accounted for directly in the consolidated statements of income. Details are as follows:

## Freestanding Derivatives

Freestanding derivatives consist of interest rate, currency and commodity derivatives entered into by the Group.

## Interest Rate Swap

As of June 30 and March 31, 2019 and December 31, 2018, the Group has outstanding interest rate swap with notional amount of US\$300. Under the agreement, the Group receives quarterly floating interest rate based on LIBOR and pays annual fixed interest rate adjusted based on a specified index up to March 2020. The negative fair value of the swap amounted to P565, P427 and P1,104 as of June 30 and March 31, 2019 and December 31, 2018, respectively.

## Currency Forwards

The Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$523, US\$387 and US\$912 as of June 30 and March 31, 2019 and December 31, 2018, respectively, and with various maturities in 2019. The net negative fair value of these currency forwards amounted to P192, P38 and P297 as of June 30 and March 31, 2019 and December 31, 2018, respectively.

## Currency Options

As of June 30 and March 31, 2019 and December 31, 2018, the Group has outstanding currency options with an aggregate notional amount of US\$1,205, US\$498 and US\$370, respectively, and with various maturities in 2019. The net positive (negative) fair value of these currency options amounted to (P445), P71 and (P10) as of June 30 and March 31, 2019 and December 31, 2018, respectively.

## Commodity Swaps

The Group has outstanding swap agreements covering its aluminum requirements, with various maturities in 2019. Under the agreement, payment is made either by the Group or its counterparty for the difference between the agreed fixed price of aluminum and the price based on the relevant price index. The outstanding equivalent notional quantity covered by the commodity swaps is 1,000 metric tons as of June 30 and March 31, 2019 and 1,500 metric tons as of December 31, 2018, respectively. The negative fair value of these swaps amounted to P7, P2 and P10 as of June 30 and March 31, 2019 and December 31, 2018, respectively.

The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2019. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price. The outstanding equivalent notional quantity covered by the commodity swaps were 12.2, 13.7 and 17.0 million barrels as of June 30 and March 31, 2019 and December 31, 2018. The positive fair value of these swaps amounted to P166, P687 and P489 as of June 30 and March 31, 2019 and December 31, 2018, respectively.

The Group has outstanding fixed swap agreements covering its coal requirements, with various maturities in 2019. Under the agreement, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price. The outstanding notional quantity covered by the commodity swaps is 358,000 metric tons as of June 30, 2019 and 60,000 metric tons as of March 31, 2019 and December 31, 2018. The net positive (negative) fair value of these swaps amounted to (P138), P45 and P96 as of June 30 and March 31, 2019 and December 31, 2018, respectively.

# Call Spread Swaps

As of June 30, 2019, the Group has outstanding call spread swaps with a notional amount of US\$15 million maturing on December 2019. The negative fair value of these call spread swaps amounted to P3.

The Group has no outstanding call spread swaps as of March 31, 2019 and December 31, 2018.

## Commodity Options

As of June 30, 2019 and December 31, 2018, the Group has outstanding three-way options entered as hedge of forecasted purchases of crude oil with a notional quantity of 1.5 and 0.15 million barrels, respectively. The positive fair value of these commodity options amounted to P228 and P137 as of June 30, 2019 and December 31, 2018, respectively.

The Group has no outstanding commodity options as of March 31, 2019.

#### **Embedded Derivatives**

The Group's embedded derivatives include currency forwards embedded in non-financial contracts.

## Embedded Currency Forwards

The total outstanding notional amount of currency forwards embedded in non-financial contracts amounted to US\$176, US\$171 and US\$187 as of June 30 and March 31, 2019 and December 31, 2018, respectively. These non-financial contracts consist mainly of foreign currency-denominated purchase orders, sales agreements and capital expenditures. The embedded forwards are not clearly and closely related

to their respective host contracts. The net positive (negative) fair value of these embedded currency forwards amounted to P193, (P27) and P87 as of June 30 and March 31, 2019 and December 31, 2018, respectively.

The Group recognized marked-to-market gains (losses) from freestanding and embedded derivatives amounting to (P2,281), P748, (P1,270), and P1,254 for the periods ended June 30, 2019 and 2018, and March 31, 2019 and 2018, respectively.

## Fair Value Changes on Derivatives

The net movements in fair value of all derivative instruments are as follows:

	June 30, 2019	December 31, 2018
Balance, beginning	(P950)	(P3,154)
Net change in fair value of derivatives:	` ,	,
Designated as accounting hedge	(1,080)	(453)
Not designated as accounting hedge	(2,158)	853
	(4,188)	(2,754)
Less fair value of settled instruments	(2,256)	(1,804)
Balance, ending	(P1,932)	(P950)

## Fair Value Measurements

The Group measures a number of financial and non-financial assets and liabilities at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (a) in the principal market for the asset or liability; or (b) in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

## Fair Value Hierarchy

Financial assets and financial liabilities measured at fair value in the consolidated statements of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and financial liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and financial liabilities.

The table below analyzes financial instruments carried at fair value by valuation method:

	J	une 30, 20	019	De	cember 31	, 2018
	Level 1	Level 2	Total	Level 1	Level 2	Total
Financial Assets						
Derivative assets	P-	P1,357	P1,357	P-	P1,545	P1,545
Financial assets at FVPL	-	268	268	-	254	254
Financial assets at FVOCI	409	5,510	5,919	386	5,551	5,937
Financial Liabilities						
Derivative liabilities	-	3,289	3,289		2,495	2,495

The Group has no financial instruments valued based on Level 3 as of June 30, 2019 and December 31, 2018. For the period ended June 30, 2019 and for the year ended December 31, 2018, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurement.

## 11. Subsequent Event

## SMC Global Power Holdings Corp. (SMC Global)

On July 3, 2019, SMC Global issued an additional US\$300 million SPCS (the "Additional Securities") at an issue price of 102.052% plus an amount corresponding to accrued distributions from April 25 to July 3, 2019. The Additional Securities will be consolidated into and form a single series with the existing US\$500 million SPCS issued in April 2019 (the "Original Securities"), bringing its total securities to US\$800 million (the "Securities"). The Additional Securities are identical in all respects with the Original Securities, other than with respect to the date of issuance and issue price. The Additional Securities was also listed in the Singapore Stock Exchange on July 4, 2019.

#### 12. Other Matters

- a. There are no unusual items as to nature and amount affecting assets, liabilities, equity, net income or cash flows, except those stated in Management's Discussion and Analysis of Financial Position and Financial Performance.
- b. There were no material changes in estimates of amounts reported in prior financial years.
- c. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity.
- d. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favorable or unfavorable impact on net sales or revenues or income from continuing operation.
- e. There were no known events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual reporting date, except for Note 6, Note 24 (c) and Note 43 (a) of the 2018 Audited Consolidated Financial Statements, that remain outstanding as of June 30, 2019. No material contingencies and any other events or transactions exist that are material to an understanding of the current interim period.
- f. Except for the Prepared and Packaged Food, and Protein businesses of San Miguel Food and Beverage, Inc., which consistently generate higher revenues during the Christmas holiday season, the effects of seasonality or cyclicality on the interim operations of the Group's businesses are not material.
- g. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period, except for the outstanding derivative transactions entered by the Group as of and for the period ended June 30, 2019.
- h. The Group's material commitments for capital expenditure projects have been approved during the current year but are still ongoing and not yet completed as of end of June 30, 2019. These consist of construction, acquisition, upgrade or repair of fixed assets needed for normal operations of the business. The said projects will be carried forward to the next quarter until its completion. The fund to be used for these projects will come from available cash, short and long-term loans.

# TOP FRONTIER INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES FINANCIAL SOUNDNESS INDICATORS

The following are the major performance measures that Top Frontier Investment Holdings, Inc. and Subsidiaries (the Group) uses. Analyses are employed by comparisons and measurements based on the financial data as of June 30, 2019 and December 31, 2018 for liquidity, solvency and profitability ratios and for the periods ending June 30, 2019 and 2018 for operating efficiency ratios.

	June 2019	December 2018
<u>Liquidity:</u> Current Ratio	1.44	1.29
Solvency: Debt to Equity Ratio	2.13	2.33
Asset to Equity Ratio	3.13	3.33
Profitability: Return on Average Equity Attributable to Equity Holders of the Parent Company	6.53%	4.76%
Interest Rate Coverage Ratio	2.46	2.63
	Period Ended June 30 2019 2018	
Operating Efficiency: Volume Growth	3%	10%
Revenue Growth	2%	27%
Operating Margin	11%	13%

The manner by which the Group calculates the key performance indicators is as follows:

KPI	Formula
Current Ratio	Current Assets Current Liabilities
Debt to Equity Ratio	<u>Total Liabilities (Current + Noncurrent)</u> Equity
Asset to Equity Ratio	<u>Total Assets (Current + Noncurrent)</u> Equity
Return on Average Equity	Net Income Attributable to Equity Holders of the Parent Company*  Average Equity Attributable to Equity Holders of the Parent Company
Interest Rate Coverage Ratio	Earnings Before Interests and Taxes Interest Expense and Other Financing Charges
Volume Growth	Sum of all Businesses' Revenue at Prior Period Prices Prior Period Net Sales
Revenue Growth	Current Period Net Sales Prior Period Net Sales
Operating Margin	Income from Operating Activities  Net Sales

Annualized for quarterly reporting



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND FINANCIAL PERFORMANCE

#### INTRODUCTION

The following discussion should be read in conjunction with the attached unaudited consolidated financial statements of Top Frontier Investment Holdings, Inc. ("Top Frontier" or "Parent Company") and its subsidiaries (collectively referred to as the "Group") as of and for the period ended June 30, 2019 (with comparative figures as of December 31, 2018 and for the period ended June 30, 2018). All necessary adjustments to present fairly the consolidated financial position, financial performance and cash flows of the Group as of June 30, 2019, and for all the other periods presented, have been made. Certain information and footnote disclosure normally included in the audited consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards (PFRS) have been omitted.

#### I. 2019 SIGNIFICANT TRANSACTIONS

#### INVESTMENT

#### - Deconsolidation of Manila North Harbour Port, Inc. (MNHPI)

On March 14 and April 26, 2019, respectively, the Philippine Competition Commission (PCC) and the Philippine Ports Authority approved the transfer of equivalent to 15.17% shareholdings in MNHPI to International Container Terminal Services, Inc. (ICTSI). With the approval of the additional ownership in MNHPI, the total equity interest of ICTSI increased from 34.83% to 50%, while San Miguel Holdings Corp.'s (SMHC) shares remain at 43.33%.

As a result, MNHPI ceased to be a subsidiary of SMHC. The Group derecognized the assets (including goodwill) and liabilities of MNHPI, and the carrying amount of non-controlling interest as of April 26, 2019, and recognized the investment at fair market value amounting to P2,600 million. As a result, the Group recognized a gain amounting to P727 million, included as part of "Other income (charges) - net" account, in the consolidated statements of income.

#### **LONG-TERM DEBT**

#### San Miguel Corporation (SMC)

On June 24, 2019, SMC availed of a P16,000 million fixed-rate seven-year term loan for general corporate purposes.

#### Petron Corporation (Petron)

In May 2019, Petron drew a total of US\$536 million from its US\$800 million term loan facility to refinance dollar-denominated bilateral short-term loans and to partially prepay its existing US\$1,000 million term loan facility. The loan is subject to floating interest rate. Repayment of principal will be made in seven (7) equal semi-annual amortizations beginning May 15, 2021. The maturity date of the loan is on May 15, 2024.

As of June 30, 2019, US\$264 million remains undrawn from the facility.

#### Masinloc Power Partners Co. Ltd. (MPPCL)

On January 11, 2019, MPPCL drew a total of US\$35 million from the Omnibus Expansion Facility Agreement dated December 1, 2015 to finance the construction of the additional 300MW (Unit 3) coal-fired power plant within the existing facilities of MPPCL. The loan is divided into a fixed interest tranche of 5.5959% per annum and a floating interest tranche based on a 6-month LIBOR plus margin, with maturities up to December 2030.

#### Citra Central Expressway Corp. (CCEC)

On March 27, 2019, CCEC drew P1,000 million from the P31,000 million Omnibus Loan and Security Agreement with various local banks dated December 15, 2014 for the project cost of the North Luzon Expressway - South Luzon Expressway Link (Skyway Stage 3).

#### FIXED-RATE PESO-DENOMINATED BONDS

 Shelf-Registration of P60,000 Million Worth of Fixed-Rate Peso-Denominated Bonds by SMC Global Power Holdings Corp. (SMC Global) and Issuance of P30,000 Million Bonds

On March 29, 2019, the Philippine Securities and Exchange Commission approved the shelf registration of up to P60,000 million worth of fixed-rate peso-denominated bonds of SMC Global.

On April 24, 2019, SMC Global issued and listed in the Philippine Dealing & Exchange Corp. the first tranche of the fixed-rate peso-denominated bonds amounting to P30,000 million.

The bonds are comprised of the three-year Series H Bonds due 2022, five-year Series I Bonds due 2024 and seven-year Series J Bonds due 2026.

The Series H, I and J Bonds have fixed interest rates per annum equivalent to 6.8350%, 7.1783% and 7.6000%, respectively.

The net proceeds were used by SMC Global for payment of maturing long-term debt and short-term loan and in investments in power-related assets, and payment of transaction-related fees, costs and expenses.

 Redemption of Fixed-Rate Peso-Denominated Bonds by San Miguel Brewery Inc. (SMB)

On April 2 and 3, 2019, SMB redeemed its Series E and C fixed-rate peso-denominated bonds amounting to P10,000 million and P2,810 million, respectively. The Series E and C bonds were part of the P20,000 million and P38,800 million fixed-rate bonds issued in 2012 and 2009, respectively.

## SENIOR PERPETUAL CAPITAL SECURITIES (SPCS)

- Issuance of US\$500 Million SPCS by SMC Global

On April 25, 2019, SMC Global issued US\$500 million SPCS at an issue price of 100%, with an initial rate of distribution of 6.5% per annum. The SPCS was listed in the Singapore Stock Exchange on April 26, 2019.

The net proceeds of the securities will be used and applied by SMC Global for the redemption of US\$300 million Undated Subordinated Capital Securities (USCS) in November 2019 and for the capital expenditures in power-related assets. As of June 30, 2019, the net proceeds are still part of the cash and cash equivalents balance.

#### **PREFERRED SHARES**

#### Issuance of 20,000,000 Series 3 Perpetual Preferred Shares by Petron

On June 25, 2019, Petron issued and listed on the Philippine Stock Exchange 13,403,000 Series 3A and 6,597,000 Series 3B Perpetual Preferred Shares for a total amount of P20,000 million.

Dividends are 6.8713% and 7.1383% per annum for Series 3A and Series 3B, respectively.

The net proceeds were used for the repayment of maturing short-term loans and general corporate purposes. The remaining balance which is allocated for the redemption of the Series 2A Preferred Shares in November 2019, is still in the cash and cash equivalents balance of Petron as of June 30, 2019.

#### **PAYMENT OF MATURING OBLIGATIONS**

In the first semester of 2019, the Group paid P11,246 million of maturing obligations funded by cash generated from operations.

The Infrastructure business, Petron and Energy business paid a total of P4,270 million, P4,072 million and P2,190 million, respectively, of their maturing long-term debt.

While, San Miguel Yamamura Packaging Corporation, Can Asia, Inc. and San Miguel Yamamura Asia Corporation (SMYAC) paid a total amount of P714 million of their maturing long-term debt.

#### **II. FINANCIAL PERFORMANCE**

## 2019 vs. 2018

The Group's consolidated sales revenue for the first semester of 2019 amounted to P509,485 million, 2% higher than 2018, mainly driven by strong performance of the Energy business and San Miguel Food and Beverage. This was driven mainly by higher volumes for most of the major businesses.

Cost of sales increased by 4% from P393,751 million in 2018 to P409,133 million in 2019. The increase primarily resulted from the full six months operations of Masinloc Power Plant, Unit 2 of Davao Power Plant and Unit 3 of Limay Power Plant, higher energy fees of Ilijan and Sual Power Plants, higher average natural gas price for Ilijan and increased average spot prices of the Energy business. The increase was also due to the volume growth of San Miguel Food and Beverage and higher prices of major raw materials of the Food business.

Selling and administrative expenses increased mainly due to higher distribution costs, advertising and promotions, taxes and licenses and amortization expenses of SMB, higher logistics costs and personnel expenses of the Food business, and higher taxes and licenses, personnel expenses, fuel and oil, travel and transportation, utilities and supplies expenses of the Energy business.

The Group's consolidated operating income amounted to P56,806 million, 14% lower than last year, mainly due to Petron, which continue to be weighed down by the prevailing volatile movements in world crude oil prices and weak refining margins. The Bataan Refinery of Petron was temporarily shutdown for the scheduled major maintenance and additional repair works needed after the April 22, 2019 earthquake. San Miguel Food and Beverage, particularly the Food business, also continues to be affected by rising raw material costs and

low chicken prices due to higher inventory coming from imports. The decline was partly offset by the higher operating income of Beer, Spirits and Energy businesses.

The higher interest expense and other financing charges was mainly due to the higher level of long-term debt and generally higher interest rate in 2019 compared to 2018.

The higher interest income was primarily due to the higher interest rate and average balance of cash and money market placements.

The increase in equity in net earnings mainly represents the share of SMC Global on Angat Hydropower Corporation's (Angat Hydro) lower net losses in 2019 as compared to 2018.

The gain on sale of property and equipment in 2019 pertains mainly to the sale of service stations by Petron Malaysia on government's compulsory acquisition for various projects, while 2018 pertains mainly to the sale by San Miguel Properties, Inc. (SMPI) of its investment in Legacy Homes, Inc.

The other income - net in 2019 versus other charges - net in 2018 was primarily due to the appreciation of the Philippine Peso in June 2019 compared to the depreciation of the Philippine Peso in June 2018, resulting to a foreign exchange gain in 2019 compared to a foreign exchange loss in 2018.

The higher income tax expense was primarily due to the: (a) higher provision for deferred income tax expense recognized by the Energy business on the temporary difference of monthly fixed payments to Power Sector Assets and Liabilities Management Corporation (PSALM) over the finance lease-related expenses, (b) higher taxable income of Beer and South Premiere Power Corp. (SPPC), and (c) recognition by SMC of deferred income tax expense for the unrealized foreign exchange gain in 2019 compared to deferred income tax benefit for the unrealized foreign exchange loss in 2018.

Consolidated net income amounted to P26,404 million in 2019, 7% higher than 2018.

Share of non-controlling interests (NCI) decreased in 2019 mainly due to the lower net income of Petron, partly offset by the increase in the share of NCI on higher net income of Energy Group and SMB.

The following are the highlights of the performance of the individual business segments:

#### 1. FOOD AND BEVERAGE

San Miguel Food and Beverage, Inc.'s (SMFB) consolidated revenue for the first semester reached P151,107 million, 10% higher than P137,608 million reported in the same period in 2018, mainly driven by Beer and Spirits' strong volumes. Consolidated operating income, however, ended 6% lower at P21,568 million on account of the decline in the Food business' performance.

Net income stood at P14,670 million.

## a. Beer and Non-Alcoholic Beverages (NAB) Segment

SMB's consolidated volumes and revenues for the first semester reached 151.4 million cases and P70,283 million, 10% higher and 12% higher than same period last year respectively.

Domestic operations posted an 11% volume growth from last year, as consumption continued to be robust in all key areas around the country. This has been boosted by SMB's new sales and marketing campaigns initiatives, consistent consumer penetration via trade programs and various activities which proved to further strengthen its brand equity, with Red Horse and San Miguel Pale Pilsen maintaining its position as the top selling brands for SMB.

SMB's international operations, meanwhile, posted a slight decline in volumes due to the slowdown in sales of its local mainstream brands which has been partly offset by the healthy growth of San Miguel brands.

As a result, SMB's consolidated operating income rose to P18,933 million, up 9%, while net income grew to P13,258 million, 12% higher from last year.

#### b. Spirits Segment

Ginebra San Miguel Inc. (GSMI) concluded the first semester with strong volume growth of 18.3 million cases, 17% higher than last year's level led by its core brands Ginebra San Miguel and Vino Kulafu, the result of the business' relentless sales efforts to expand more through distribution and support from its continuous consumer promos and advertising campaigns such as the highly anticipated jersey collection, 'Dosenang Lakas May Instant Pa-Buenas' under-the cap-promo and numerous on-ground Ginumanfest activations across the country.

Along with price adjustments implemented during the second quarter, revenues grew 20% to P14,695 million from last year. Operating income hit P1,596 million, 85% higher than last year's levels, the result of strong volumes, higher revenues and lower costs.

Net income ended at P980 million, 94% higher from the previous year.

#### c. Food Segment

The Food segment's consolidated revenues for the first semester amounted to P66,131 million, 5% higher than last year with all its businesses posting revenue growth boosted by higher volumes and better selling prices from almost all categories.

Protein business revenues grew 3%, driven mainly by poultry's 9% volume growth, backed by higher chicken sales from its stable-priced channels.

Animal Nutrition & Health business revenue also grew 3% due to favorable market prices and higher sales from high margin products such as B-Meg Integra, hog feeds premium line and veterinary medicines.

Prepared and Packaged Food, meanwhile, provided double-digit revenue growth of 13%, driven mainly by value-added meats' and butter, margarine and cheese' 4% and 6% volume growth coupled with better selling prices from its core products - Tender Juicy, Purefoods Corned Beef, Nuggets, Luncheon Meat, and Magnolia breadfill and spreads.

Flour revenues, on the other hand, grew 10% on a 3% volume growth and higher selling prices.

The Food segment's operating income, however, ended significantly lower than last year at P1,063 million mainly due to the prevailing rising cost of raw materials and the effect of the oversupply of poultry which dragged down selling prices during the first quarter.

Poultry prices, while still lower compared to last year's figures, have shown some recovery during the second quarter.

Similarly, net income ended lower at P447 million.

#### 2. PACKAGING

The Packaging business delivered sales revenues of P17,835 million during the first semester, 2% higher vs. last year mainly from increased sales from glass, plastics, metal, flexibles and Malaysian operations.

Operating income amounted to P1,697 million, 3% higher than 2018.

#### 3. ENERGY

SMC Global posted consolidated off-take volume of 14,635 gigawatt hours (gwh) during the first semester, 28% higher than the same period last year from new bilateral contracts obtained from both the regulated and contestable power markets. These were supplied through the additional power generated from the Masinloc, Limay and Malita power plants, combined with the improved plant capacity factors from the Sual and Ilijan power plants. These resulted to a 26% increase in consolidated revenues to P72,511 million from P57,430 million last year.

Consequently, consolidated operating income increased by 8% to P18,384 million, while consolidated net income of P7,263 million grew significantly higher vs. the same period last year.

#### 4. FUEL AND OIL

Petron's performance for the first semester continued to be affected by the volatile movements in world crude oil prices and weak refining margins. The Bataan Refinery was temporarily shutdown for its scheduled major maintenance and additional repair works needed following the April 22, 2019 earthquake. Demand in the Philippine market also slowed down due to the effect of the second tranche of the excise tax increase under the Train Law. This resulted to lower consolidated volumes of 51.9 million barrels, even with Malaysia's higher volumes. Consolidated revenues reached P254,807 million, down by 7% during the first half.

Consolidated operating income and net income settled at P9,787 million and P2,620 million, 37% and 72% decline from 2018 respectively.

#### 5. INFRASTRUCTURE

SMC Infrastructure's operating toll roads vehicular traffic volumes continue to grow posting a combined 6% increase during the first half this year. Consolidated revenues amounted to P12,315 million.

Operating income reached P6,030 million.

# 2018 vs. 2017

The Group's consolidated sales revenue for the first semester of 2018 amounted to P498,986 million, 27% higher than 2017 mainly driven by higher volumes of San Miguel Food and Beverage and favorable selling prices of Petron. Most businesses increased their revenues with Petron, Energy and the core beverage and food businesses posting double-digit growth.

Cost of sales increased by 29% to P393,751 million mainly due to the increase in crude prices and effect of excise tax of Petron; higher sales volume of Petron and San Miguel Food and Beverage; higher excise tax of the domestic operations of SMB, operations of MPPCL and the coal-fired power plant in Malita, Davao, higher cost of coal and fuel consumed by Sual Power Plant, and increase in cost of major raw materials of the Food business, particularly in feeds, dairy and processed meats, as well as the impact of Philippine Peso depreciation.

Selling and administrative expenses increased mainly due to higher personnel expenses of San Miguel Food and Beverage, freight, trucking and handling costs, distribution costs, contracted services costs and advertising and promotions of SMB, expenses of MPPCL, higher Liquefied Petroleum Gas cylinder purchases, repairs and maintenance and increase in terminalling fees and rent expense of Petron, and logistics costs of the Food business.

The Group's consolidated operating income reached P65,677 million, 26% higher than last year, as a result of better margins.

The increase in interest expense and financing charges was mainly due to the higher level of loans payable and long-term debt in 2018 compared to 2017 from the issuance by SMC of the P50,000 million (Series A, B, C, D, E, F and G) bonds in 2017 and 2018, and availment of US\$400 million and US\$400 million long-term debt in 2017 and March 2018, respectively, issuance by SMC Global of P20,000 million bonds in December 2017 and additional loan availed in 2018 by SMC Global to finance the acquisition of the Masinloc Group.

The higher interest income was primarily due to higher average balance of cash and money market placements of SMC, SMB, SMC Global and Petron.

The decrease in equity in net earnings primarily represents the share of SMC Global on the net loss of Angat Hydro.

The gain on sale of investments and property and equipment in 2018 pertains to the sale by SMPI of its investment in Legacy Homes, Inc., while the gain in 2017 pertains to the sale of service stations by Petron Malaysia to the government. Certain service stations of Petron Malaysia were closed since the lot they are occupying will be used for government projects.

The increase in other charges was primarily due to the higher foreign exchange loss on the translation of the foreign currency denominated long-term debt and finance lease liabilities with the peso depreciating from P49.93 in December 2017 to P53.34 in June 2018.

The higher income tax expense was mainly due to the increase in taxable net income of SMB.

Consolidated net income of P24,655 million was 4% lower than 2017.

Consolidated recurring net income, excluding the effect of foreign exchange translation amounted to P34,736 million, 25% higher than 2017.

Share of NCI on the group's net income increased in 2018 mainly due to the higher net income of SMB and Petron. This was partially offset by the decrease in the NCI of the Food business due to the effect of the Share Swap transaction which resulted to the increase in ownership of SMC in SMFB from 85.37% to 95.87%.

The following are the highlights of the performance of the individual business segments:

#### 1. FOOD AND BEVERAGE

The combined sales revenues of SMFB for the first half of 2018 amounted to P137,608 million, 15% higher than P119,130 million in 2017. Similarly, operating income of P22,889 million grew 20% from same period in 2017.

#### a. Beer and NAB Segment

SMB continued its solid performance with consolidated volumes reaching 138 million cases, 11% higher than 2017. Strong volumes were mainly driven by increased consumption of its beer products nationwide and boosted by the implementation of new campaigns and consumer and trade programs that

continued to further strengthen the equity of SMB brands. These generated consolidated revenues of P62,510 million in 2018, 18% higher vs. 2017.

Together with the contribution from its international operations, SMB's operating income of P17,311 million in 2018 grew 23% from 2017.

## b. Spirits Segment

GSMI likewise recorded a strong first semester performance in 2018. Sales volumes grew 15% to 15.6 million cases. The core brands Ginebra San Miguel and Vino Kulafu continued to drive growth momentum, benefitting from new thematic campaigns launched early 2018 and ongoing consumer promotions.

Revenues rose 19% to P12,213 million while operating income reached P862 million in 2018, 57% higher than 2017.

# c. Food Segment

The Food segment's consolidated revenues for the first half of 2018, reached P62,886 million, 12% higher than 2017 mainly driven by the strong performance of the Animal Nutrition and Health, Protein and Prepared and Packaged Food businesses.

Income from operations, on the other hand, grew 6% to P4,712 million in 2018, on the back of the businesses' overall higher revenues and improved operational efficiencies. This was tempered, however, by increasing cost of raw materials particularly in Animal Nutrition and Health and Prepared and Packaged Food businesses, as well as the impact of Philippine Peso depreciation.

Revenues from the combined Protein businesses grew 12.6% to P44,466 million in 2018, driven by better sales mix, higher sales volume and favorable selling prices of chicken and fresh meats products.

Meanwhile, revenues of the Milling business increased by 6.5% in 2018 boosted by higher volume, a good recovery from a sluggish first quarter of 2018.

Revenues of the Prepared and Packaged Food business, comprised of Processed Meats, Dairy, Spread and Biscuits, and Coffee, grew 14.6% higher to P14,494 million in 2018. Volume growth, as well as higher selling prices of dairy products, cushioned the significant increases in processed meats and dairy raw material prices.

The Food Service business under Great Foods Solutions, continued to grow, posting double digit revenue growth in 2018.

#### 2. PACKAGING

The Packaging business' total sales revenues reached P17,556 million in 2018, 25% higher from 2017. Strong sales from the glass, plastics, metal and Australian operations continues to drive growth.

Operating income amounted to P1,647 million in 2018, 17% higher than 2017.

## 3. ENERGY

SMC Global posted consolidated off-take volume of 11,406 gwh during the first half of 2018, 36% higher than 2017 mainly from the higher contribution of the Limay, Malita and Masinloc power plants. This was partly offset by the decline in Sual, Ilijan and San Roque power plants' net generation due to longer outages and low water level during the period.

Consolidated revenues grew 41% to P57,430 million in 2018 on account of the additional revenues from Masinloc, Limay and Malita power plants; higher off-take volume of San Miguel Electric Corp. - Retail Electricity Supplier from the additional external customers and increase in electricity requirements; higher average realization prices for Sual's bilateral and spot sales; and higher spot sales from Ilijan power plant.

As a result, operating income reached P17,043 million in 2018, 28% higher than in 2017 at P13,315 million.

#### 4. FUEL AND OIL

Petron sustained its strong performance in the first half of 2018. Consolidated revenues grew 32% to P273,498 million in 2018, compared to P206,958 million in 2017, mainly driven by sustained sales volumes of its Philippine and Malaysian operations and higher prices of crude oil and finished products. Benchmark Dubai crude oil price averaged USD68 per barrel in the first six months of 2018, 32% higher over the same period in 2017. Volumes grew to 54.4 million barrels, 3% higher than 2017. Philippine operations continued to focus on other high-margin products resulting in petrochemicals generating strong sales, surpassing volumes in 2017 by 14%. Gasoline and aviation fuels sales likewise grew 8% and 4%, respectively. In Malaysia, sales volumes were boosted by stronger retail sales.

Consolidated operating income amounted to P15,562 million in 2018, higher by 7% than 2017. Robust growth in revenues of 32% was mitigated by increase in cost of crude outpacing the increase in prices of finished goods.

Petron continues its network expansion. Philippines has over 2,400 gasoline stations while Malaysia has over 620 service stations as of June 2018.

#### 5. INFRASTRUCTURE

The Infrastructure business posted consolidated revenues of P12,145 million in 2018, 11% higher than 2017 on the back of continuous growth in traffic volume at all operating tollroads. Operating income grew 19% to P6,223 million in 2018.

#### **III. FINANCIAL POSITION**

#### 2019 vs. 2018

Consolidated total assets as of June 30, 2019 amounted to about P1,845,133 million, P53,941 million higher than December 31, 2018. The increase was primarily due to the increase in cash and cash equivalents from issuance of SPCS by SMC Global in April 2019 and the recognition of right-of-use (ROU) assets with the adoption of Philippine Financial Reporting Standard (PFRS) 16, *Leases*.

The increase in trade and other receivables was mainly attributable to the: (a) higher bilateral and spot sales of SPPC and San Miguel Energy Corporation (SMEC), and from the new power plants in Limay and Masinloc, and (b) increase in trade customer balances of Petron attributable to higher fuel prices, partly offset by the decrease in Petron Malaysia's Government subsidy receivable.

The decrease in prepaid expenses and other current assets was primarily due to the: (a) decrease in Petron's input tax, goods and services tax and other prepaid taxes as a result of collection of input tax claim from the government and also utilization of input tax for the period, and (b) decrease in CCEC's restricted cash balance.

The decrease in property, plant and equipment by P181,300 million, the balance of the ROU assets of P200,646 million and the increase in investment property by P17,357 million were primarily the result of the adoption of PFRS 16.

The increase in biological assets - net of current portion was caused by the increase in production cost, mainly due to higher feed costs.

The increase in other noncurrent assets was mainly due to advances of Mariveles Power Generation Corporation to suppliers and contractors for the construction of its power plant, capitalized costs on the construction of Metro Rail Transit Line 7 (MRT 7) Project and purchase of new containers by SMB.

Consolidated total liabilities as of June 30, 2019 amounted to about P1,255,462 million, P1,402 million higher than last year. The increase was primarily due to the increase in long-term debt and lease liabilities, partly offset by the decrease in loans payable.

The decrease in loans payable was mainly due to the net repayment of US Dollar and Peso short-term loans by Petron, settlement of US\$120 million short-term loan by SMC Global, offset by net availment by SMC of short-term Peso loans for general corporate purposes.

The increase in lease liabilities - current portion pertains to the recognition of current lease liabilities for ROU assets due to the adoption of PFRS 16 and the reclassification from noncurrent to current of the lease liabilities under Independent Power Producer Administration agreements due up to June 30, 2020 by the Energy business.

The increase in dividends payable primarily represents the dividends declared by PT. Delta Djakarta Tbk. on June 19, 2019, which was paid on July 18, 2019 to its minority shareholders.

The increase in long-term debt (current and noncurrent) was due to the: (a) issuance of P30,000 million fixed-rate peso-denominated bonds by SMC Global, (b) total drawdown of US\$536 million from US\$800 million long-term loan facility by Petron, and (c) availment of P16,000 million long-term corporate notes by SMC, (d) offset by the redemption of Series C and E bonds of SMB and partial prepayment of US Dollar and refinancing of Philippine Peso loans by Petron.

The decrease in other noncurrent liabilities was mainly due to the deconsolidation of MNHPI, net of the increase in derivative liability of SMC due to foreign exchange and fair valuation.

The decrease in reserves pertains to the currency translation adjustments for the period resulting from the appreciation of Philippine Peso against the US Dollar.

The decrease in appropriated retained earnings was attributable to the reversals made by the: (a) Energy business for the portion of paid fixed monthly payments to PSALM by SPPC, SMEC and Strategic Power Devt. Corp. (SPDC), and (b) SMB for the Sta. Rosa Plant Packaging Line 2 and Polo Brewery Line 3 Projects and for the payment of Series C and E bonds.

The increase in unappropriated retained earnings was primarily due to the reversal of appropriations and net income for the period.

The increase in non-controlling interest pertains to the issuance of SPCS by SMC Global and preferred shares by Petron.

#### 2018 vs. 2017

Consolidated total assets as of June 30, 2018 amounted to about P1,726,521 million, P229,722 million higher than December 31, 2017. The increase was primarily due to the increase in cash and cash equivalents, inventories, the consolidation of Masinloc Power assets and the recognition of goodwill on the consolidation.

The increase in cash and cash equivalents was mainly due to the: (a) proceeds from the issuance by SMC of P10,000 million fixed-rate corporate notes on May 25, 2018, (b) net proceeds from short-term loans of Petron, and (c) net cash generated from operations of SMB. This was partially offset by the decrease in cash and cash equivalents of the Food business primarily due to payments made for raw materials importation and capital expenditures.

The increase in trade and other receivables is mainly attributable to the higher bilateral sales of SMEC, SPPC, and the consolidation of the balance of MPPCL, and increase in trade customer balances of Petron, offset by the decrease in receivable balances of the Food business due to higher collection and lower credit sales in June 2018 as compared to December 2017.

Inventories increased by P24,447 million due to: (a) higher prices of crude oil and finished products including excise taxes of Petron, (b) consolidation of the materials and supplies of MPPCL, (c) combined impact of higher prices of raw materials and higher level of inventory of San Miguel Foods, Inc. (SMFI) to support expected volume growth, and (d) higher inventory levels of finished goods and raw materials and purchase of containers in preparation for higher product demand of SMB.

The purposive increase in volume of live broiler grown and poultry breeding stock of SMFI to support expected higher demand for chicken resulted in the increase in current portion of biological assets.

The increase in prepaid expenses and other current assets was primarily due to the consolidation and increase in MPPCL's prepaid expenses, higher prepaid taxes on car inventory of SMC Asia Car Distributors Corp., higher deposit for excise tax of SMB, and advance payments of San Miguel Northern Cement, Inc. to foreign suppliers.

The increase in investments and advances - net represents mainly the additional investment of San Miguel Holdings Limited.

Property, plant and equipment increased due to the consolidation of the power plant and properties of Masinloc Group and the costs of the expansion projects of the Food business and Petron.

The increase in investment property represents mainly the acquisition by SMPI of properties located in Mariveles, Bataan and Makati City.

The increase in goodwill by P70,476 million mainly represents the goodwill recognized as a result of the consolidation of Masinloc Group.

Deferred tax assets increased by P1,039 million mainly due to the effect of recognition by SMC of higher unrealized foreign exchange loss on the revaluation of foreign currency-denominated long-term debt and loans payable as a result of the depreciation of the Philippine Peso against the US Dollar in June 2018 compared to December 2017.

Other noncurrent assets increased by P8,519 million mainly due to the: (a) reclassification of advances to contractors of Universal LRT Corporation (BVI) Limited, (b) project costs incurred for the TPLEX Project and capitalized expenditures on the construction of the MRT 7 Project, and (c) purchase of new bottles and shells by SMB.

Loans payable increased by P28,589 million mainly due to net availment of working capital loans by Petron and net availment of peso loans for general corporate purposes by SMC, SMHC and MPPCL.

The increase in the current portion of finance lease liabilities mainly represents the reclassification from noncurrent portion to current portion of finance lease liabilities of SPPC, SMEC, and SPDC which are payable up to June 30, 2019 and the assumed finance lease liability of MPPCL.

Income and other taxes payable increased by P2,659 million mainly due to higher Value-Added Tax (VAT) payable of SMC Global and SL Harbour Bulk Terminal Corporation (SLHBTC), the income tax payable of MPPCL and higher income tax payable of SMEC and SLHBTC.

Dividends payable increased primarily due to the dividends declared by SMC Shipping and Lighterage Corporation (SMCSL) to non-controlling shareholder, net of dividend payments made by Citra Metro Manila Tollways Corp. and SMYAC.

The higher amount of long-term debt by P176,252 million resulted from the: (a) availments made by SMC Global of US\$1,200 million and SMC's availment of US\$400 million loan to finance the acquisition of Masinloc Power, (b) consolidation of the long-term debt of MPPCL, (c) SMC's issuance of Series E, F and G Bonds, availment of US\$300 million loan for investment and general corporate purposes, and issuance of P10,000 million fixed-rate corporate notes, and (d) foreign exchange adjustment on the US dollar denominated loans.

Equity reserves increased primarily due to foreign exchange impact on redemption of USCS by Petron, net of the effect of the Share Swap transaction which resulted to the increase in ownership of SMC in SMFB from 85.37% to 95.87%.

## **Equity**

The increase (decrease) in equity is due to:

(In millions)	June 30	
	2019	2018
Income during the period	P26,404	P24,655
Addition to non-controlling interests and others	42,820	2,799
Adjustments due to adoption of PFRS	(1,613)	-
Other comprehensive income (loss)	(2,003)	3,821
Cash dividends and distributions	(13,069)	(14,360)
	P52,539	P16,915

## IV. SOURCES AND USES OF CASH

A brief summary of cash flow movements is shown below:

(In millions)	June 30	
	2019	2018
Net cash flows provided by operating activities	P46,553	P21,499
Net cash flows used in investing activities	(47,362)	(140,060)
Net cash flows provided by financing activities	28,035	134,354

Net cash flows provided by operating activities for the period basically consists of income for the period and changes in noncash current assets, certain current liabilities and others.

Net cash flows used in investing activities primarily includes the following:

(In millions)	June 30	
	2019	2018
Additions to property, plant and equipment	(P27,965)	(P17,174)
Increase in other noncurrent assets and others	(23,159)	(11,123)
Additions to investments and advances	(701)	(17,760)
Cash and cash equivalents of a deconsolidated subsidiary	(621)	-
Acquisition of subsidiaries, net of cash and cash equivalents		
acquired	(9)	(97,985)
Dividend received	4	36
Proceeds from sale of investments and property and		
equipment	406	1,005
erest received	4,683	2,941

Net cash flows provided by financing activities primarily includes the following:

(In millions)	June	30
	2019	2018
Net proceeds from issuance of senior perpetual securities of		
a subsidiary	P25,803	P24,882
Proceeds from long-term debt - net	21,867	132,505
Net proceeds from issuance of preferred shares of a		
subsidiary	19,858	-
Payment of lease liabilities	(10,969)	(12,685)
Payment of cash dividends and distributions	(12,744)	(13,332)
Proceeds (payments of) from short-term loans - net	(15,738)	25,330
Redemption of undated subordinated capital securities of a		
subsidiary	-	(21,309)

The effect of exchange rate changes on cash and cash equivalents amounted to (P3,104 million) and P962 million for the periods ended June 30, 2019 and 2018, respectively.

#### V. OTHER MATTER

On May 10, 2019, SMC, through First Stronghold Cement Industries, Inc., a subsidiary of San Miguel Equity Investments, Inc., signed a definitive agreement to acquire a controlling interest in Holcim Philippines, Inc. from entities controlled by LafargeHolcim. The acquisition is subject to the approval of the PCC.

#### VI. KEY PERFORMANCE INDICATORS

The following are the major performance measures that the Group uses. Analyses are employed by comparisons and measurements based on the financial data of the current period against the same period of previous year. Please refer to Item II "Financial Performance" for the discussion of certain Key Performance Indicators.

	June 2019 Dec	<b>119</b> December 2018	
<u>Liquidity:</u>			
Current Ratio	1.44	1.29	
Solvency:			
Debt to Equity Ratio	2.13	2.33	
Asset to Equity Ratio	3.13	3.33	
Profitability:			
Return on Average Equity Attributable to Equity			
Holders of the Parent Company	6.53%	4.76%	
Interest Rate Coverage Ratio	2.46	2.63	

	Periods Ended June 30	
	2019	2018
Operating Efficiency:		
Volume Growth	3%	10%
Revenue Growth	2%	27%
Operating Margin	11%	13%

The manner by which the Group calculates the key performance indicators is as follows:

KPI	Formula	
Current Ratio	Current Assets Current Liabilities	
Debt to Equity Ratio	Total Liabilities (Current + Noncurrent) Equity	
Asset to Equity Ratio	Total Assets (Current + Noncurrent)  Equity	
Return on Average Equity —	Net Income Attributable to Equity Holders of the Parent Company*  Average Equity Attributable to Equity Holders of the Parent Company	
Interest Rate Coverage Ratio	Earnings Before Interests and Taxes Interest Expense and Other Financing Charges	_
Volume Growth	Sum of all Businesses' Revenue at Prior Period Prices Prior Period Net Sales	<b>—</b> ]-1
Revenue Growth	Current Period Net Sales Prior Period Net Sales	
Operating Margin	Income from Operating Activities  Net Sales	

<sup>\*</sup> Annualized for quarterly reporting